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## （重庆银行 BANK OF CHONGQING CO．，LTD．＊重慶銀行股份有限公司＂

（A joint stock company incorporated in the People＇s Republic of China with limited liability）
（Stock Code：1963）

## ANNOUNCEMENT OF ANNUAL RESULTS FOR THE YEAR ENDED DECEMBER 31， 2015

The board of directors（the＂Board＂）of Bank of Chongqing Co．，Ltd．＊（the＂Bank＂or＂Bank of Chongqing＂）is pleased to announce the audited annual results（the＂Annual Results＂）of the Bank for the year ended December 31， 2015 （the＂Reporting Period＂）prepared in accordance with the International Financial Reporting Standards（the＂IFRSs＂）promulgated by the International Accounting Standards Board．The Board and its audit committee have reviewed and confirmed the Annual Results．

## 1．CORPORATE INFORMATION

## 1．1 Corporate Basic Information

Legal Name and Abbreviation in Chinese：
Legal Name in English：
Legal Representative：
Authorized Representatives：

Listing Exchange of H Shares：
Stock Name and Stock Code：

重慶銀行股份有限公司
（Abbreviation：重慶銀行）
Bank of Chongqing Co．，Ltd．
GAN Weimin
GAN Weimin
ZHOU Wenfeng
The Stock Exchange of Hong Kong Limited
Stock Name：BCQ
Stock Code： 1963

## 1．2 Contact Persons and Contact Details

Acting Secretary to the Board：
Joint Company Secretaries：
Corporate Website：
E－mail：
Telephone：
Fax：
Registered Address：

Principal Place of
Business in Hong Kong：

ZHOU Wenfeng
ZHOU Wenfeng
HO Wing Tsz Wendy
http：／／www．cqcbank．com
ir＠bankofchongqing．com
＋86（23） 63792129
＋86（23） 63799024
No． 153 Zourong Road，Yuzhong District，
Chongqing，the People＇s Republic
of China（the＂PRC＂）
Postal Code： 400010
Level 54，Hopewell Centre， 183 Queen＇s
Road East，Hong Kong

## 2. FINANCIAL HIGHLIGHTS

In respect to the financial statements of the Bank prepared under the PRC GAAP (China Accounting Standards) and those under the IFRSs, there is no difference between the net profit attributable to equity holders of the Bank for the year ended December 31, 2015 and net profit attributable to shareholders as at the end of the Reporting Period.

### 2.1 Financial Data

|  | For the year ended December 31, Year-onyear change |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | between |  |  |  |  |  |
| (All amounts expressed in thousands of |  |  | 2015 |  |  |  |
| RMB unless otherwise stated) | 2015 | 2014 | and 2014 | 2013 | 2012 | 2011 |
| OPERATING RESULTS | Change (\%) |  |  |  |  |  |
| Interest income | 15,507,610 | 13,236,153 | 17.2 | 10,467,150 | 8,308,816 | 6,107,357 |
| Interest expenses | $(8,505,537)$ | (7,004,455) | 21.4 | $(5,288,532)$ | $(4,159,185)$ | (2,785,858 |
| Net interest income | 7,002,073 | 6,231,698 | 12.4 | 5,178,618 | 4,149,631 | 3,321,499 |
| Net fee and commission income | 1,512,053 | 908,846 | 66.4 | 644,581 | 368,046 | 289,812 |
| Other operating income, net trading income/(losses) and net gains/(losses) on investment securities | 78,455 | 342,566 | (77.1) | 51,301 | 139,619 | (40,253 |
| Operating income | 8,592,581 | 7,483,110 | 14.8 | 5,874,500 | 4,657,296 | 3,571,058 |
| Operating expenses | $(3,190,171)$ | $(2,805,275)$ | 13.7 | $(2,282,772)$ | $(1,900,021)$ | (1,449,449 |
| Impairment losses | $(1,135,300)$ | (889,566) | 27.6 | $(535,718)$ | $(241,054)$ | (184,869) |
| Operating profit | 4,267,110 | 3,788,269 | 12.6 | 3,056,010 | 2,516,221 | 1,936,740 |
| Share of profit(losses) of an associate | 2,809 | 2,035 | 38.0 | 1,435 | 1,162 | (227 |
| Profit before income tax | 4,269,919 | 3,790,304 | 12.7 | 3,057,445 | 2,517,383 | 1,936,513 |
| Income tax expenses | $(1,099,858)$ | (963,161) | 14.2 | $(728,179)$ | (592,578) | (448,358 |
| Net profit | 3,170,061 | 2,827,143 | 12.1 | 2,329,266 | 1,924,805 | 1,488,155 |
| Net profit atrributable to shareholders of the Bank | 3,170,061 | 2,827,143 | 12.1 | 2,329,266 | 1,924,805 | 1,488,155 |
| Calculated on a per share basis (RMB) | Change |  |  |  |  |  |
| Net assets per share attributable to shareholders of the Bank | 6.81 | 5.88 | 0.93 | 4.98 | 4.09 | 3.19 |
| Basic earnings per share | 1.17 | 1.05 | 0.12 | 1.10 | 0.95 | 0.74 |
| Dividend per share | 0.264 | 0.272 | (0.008) | 0.224 | 0.07 | 0.05 |
| Major indicators of assets/liabilities | Change (\%) |  |  |  |  |  |
| Total assets | 319,807,987 | 274,531,145 | 16.5 | 206,787,015 | 156,163,478 | 127,339,915 |
| Of which: loans and advances to |  |  |  |  |  |  |
| customers, net | 121,816,452 | 104,114,756 | 17.0 | 88,637,824 | 75,256,873 | 62,824,926 |
| Total liabilities | 298,514,992 | 258,628,122 | 15.4 | 193,307,744 | 147,905,128 | 120,886,751 |
| Of which: customer deposits | 199,298,705 | 167,932,436 | 18.7 | 148,801,045 | 114,043,185 | 89,306,554 |
| Share capital | 3,127,055 | 2,705,228 | 15.6 | 2,705,228 | 2,020,619 | 2,020,619 |
| Equity attributable to shareholders of the Bank | 21,292,995 | 15,903,023 | 33.9 | 13,479,271 | 8,258,350 | 6,453,164 |
| Total equity | 21,222,995 | 15,903,023 | 33.9 | 13,479,271 | 8,258,350 | 6,453,164 |

### 2.2 Financial Indicators



Notes: (1) Calculated by dividing net profit by the average of total assets at the beginning and at the end of the period.
(2) Represents net profit attributable to shareholders of the Bank as a percentage of the average balance of total equity at the beginning and at the end of the period.
(3) Calculated by average return of interest-earning assets minus average interest rate of interest-bearing liabilities.
(4) Calculated by dividing net interest income by average interest-earning assets.
(5) Calculated by dividing operating expenses (less business tax and surcharges) by operating income.
(6) Calculated by dividing balance of non-performing loans by total balance of loans and advances to customers.
(7) Calculated by dividing balance of provision for impairment on loans by balance of nonperforming loans.
(8) Calculated by dividing balance of provision for impairment on loans by total balance of loans and advances to customers.
(9) Core capital adequacy ratio and capital adequacy ratio for 2015, 2014 and 2013 were calculated in accordance with the latest guidance promulgated by China Banking Regulatory Commission (the "CBRC") (effective from January 1, 2013), while core capital adequacy ratio and capital adequacy ratio for 2012 were adjusted retroactively in accordance with the latest guidance effective from January 1, 2013. No retroactive adjustments were made to core capital adequacy ratio and capital adequacy ratio for 2011, and they were original ratios for the respective periods.
(10) Loan-to-deposit ratio is calculated by dividing total balance of loans and advances to customers by total customer deposits.
(11) Liquidity ratio is calculated in accordance with the formula promulgated by the CBRC.
(12) Calculated by dividing total loans to the single largest customer by net capital.
(13) Calculated by dividing total loans to the top ten customers by net capital.

## 3. MANAGEMENT DISCUSSIONS AND ANALYSIS

### 3.1 Financial Review

In 2015, China's economy maintained a stable momentum of overall development under the "New Normal" with accelerated transformation and optimization in structure and increased development vitality. Meanwhile, under the great pressure from the economic downturn, a series of actual problems such as the sluggishness in real economy, continuous downturn in investments, slower growth in consumption and negative growth in exports, demanded prompt solutions. Also, there remained a lot of restrictions on the transformation of growth engines, and economic supports provided by the new growth engines were not so obvious. Faced with complex and challenging economic and financial circumstances, the Bank proactively responded to major challenges in the changing micro and macro market environment, including the restructuring of the domestic economy, economic growth slowdown, intensified competition and higher non-performing loan ratio in banking industry. The Bank also proactively took various measures and committed itself to addressing the challenges arising from the accelerated marketization of interest rates, the implementation of the fiscal and taxation reform, the continuous improvement in financial regulation and the impact of online financial services on traditional banking industry. The Bank accelerated its transformation of development through integrating its operations and management to achieve strategic objectives. The Bank recorded a net profit of RMB3,170.06 million in 2015, representing a year-on-year increase of RMB342.92 million or $12.1 \%$.

As of December 31, 2015, the total assets of the Bank amounted to RMB319,807.99 million, representing a year-on-year increase of $16.5 \%$ or RMB45,276.84 million. The Bank adhered to principles of prudent and sustainable credit management and risk control and rationally maintained a reasonable level of aggregate credit and lending pace based on changes in the regional and macroeconomic environment. As a result, net loans and advances to customers grew by $17.0 \%$, or RMB17,701.70 million, to RMB121,816.45 million as compared to the end of the previous year, while the nonperforming loan ratio was $0.97 \%$, which remains to be below $1.00 \%$. While striving for stable growth in service networks and business volume, the Bank remained customeroriented by actively exploring online banking, direct banking and other online financial products and services and continuously accelerating its business transformation and upgrading to keep abreast of customers' increasing demand for diversification of asset allocation and professional management of deposits under the "New Normal" economy. The Bank adopted an innovative approach to deposit management and optimized its pricing practices of funding to meet the requirements for the liberalization of interest rates. As of December 31, 2015, customer deposits increased by RMB31,366.27 million to RMB199,298.71 million, representing a year-on-year increase of $18.7 \%$, and provided a stable source of funding for the healthy development of the Bank's credit, inter-bank and other intermediary businesses. Alongside the increase in income from the main operations, the Bank strictly controlled its expenses and realized a continuous decline in its cost-to-income ratio which recorded a year-on-year decrease of 0.33 percentage point to $30.69 \%$ in 2015, representing a persistent rise in operating efficiency of the Bank.

In 2015, the Bank successfully completed the proposed placement of new H shares, all the funds raised from which were used to replenish the capital. As of December 31, 2015, the Bank's capital adequacy ratio and core capital adequacy ratio were $11.63 \%$ and $10.49 \%$ respectively, representing an increase by 0.63 and 0.86 percentage point over the end of last year, fully fulfilling the latest regulatory requirements on capital adequacy ratios applicable to the PRC banking industry.

### 3.2 Analysis of the Financial Statements

### 3.2.1 Analysis of the Income Statement

For the year ended December 31,

unless otherwise stated)

20152014 \begin{tabular}{c}
Change <br>
in amount

 

Change in <br>
percentage
\end{tabular}

| Interest income | $\mathbf{1 5 , 5 0 7 , 6 1 0}$ | $13,236,153$ | $2,271,457$ | 17.2 |
| :--- | ---: | ---: | ---: | ---: |
| Interest expense | $(8,505,537)$ | $(7,044,455)$ | $(1,501,082)$ | 21.4 |
| Net interest income | $7,002,073$ | $6,231,698$ | 770,375 | 12.4 |
| Net fee and commission income | $1,512,033$ | 908,846 | 603,207 | 66.4 |
| Net trading gain | 23,769 | 160,189 | $(136,420)$ | $(85.2)$ |
| Net gains/(losses) on investment securities | $(10,243)$ | 150,637 | $(160,880)$ | NA |
| Other operating income | 64,929 | 31,740 | 33,189 | 104.6 |
| Operating income | $8,592,581$ | $7,483,110$ | $1,109,471$ | 14.8 |
| Operating expenses | $(3,190,171)$ | $(2,805,275)$ | $(384,896)$ | 13.7 |
| Impairment loss | $(1,135,300)$ | $(889,566)$ | $(245,734)$ | 27.6 |
| Share of profit of an associate | 2,809 | 2,035 | 774 | 38.0 |
| Profit before income tax | $4,269,919$ | $3,790,304$ | 479,615 | 12.7 |
| Income tax expense | $(1,099,558)$ | $(963,161)$ | $(136,697)$ | 14.2 |
| Net profit | $3,170,061$ | $2,827,143$ | 342,918 | 12.1 |

In 2015, the scale of our interest-earning assets grew steadily with net interest income achieving a year-on-year increase of RMB770.38 million or $12.4 \%$; and our net fee and commission income recorded a fast year-on-year growth of RMB603.21 million or $66.4 \%$. Meanwhile, operating expenses recorded a year-onyear increase of RMB384.90 million or $13.7 \%$; and impairment loss provided for non-performing loans pressure recorded a year-on-year increase of RMB245.73 million or $27.6 \%$. As a result, our profit before income tax was RMB4,269.92 million in 2015, representing a year-on-year increase of RMB479.62 million or $12.7 \%$; and net profit was RMB3,170.06 million, representing a year-on-year increase of RMB342.92 million or $12.1 \%$.

### 3.2.1.1 Net interest income

In 2015, our net interest income amounted to RMB7,002.07 million, representing a year-on-year increase of RMB770.38 million or $12.4 \%$. Net interest income accounted for $81.49 \%$ of total operating income.

The following table sets forth the interest income, interest expense and net interest income of the Bank for the years indicated.

| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | For the year ended December 31, |
| :--- | ---: | ---: | ---: | ---: | ---: |

The following table sets forth the average balance of interest-earning assets and interest-bearing liabilities, the related interest income or interest expense and average return of assets or average cost of liabilities for the years indicated.

|  | Year ended December 31, 2015 |  |  | Year ended December 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | Average <br> balance | Interest income/ expense | Average yield/cost ratio (\%) | Average <br> balance | Interest income/ expense | Average yield/cost ratio (\%) |
| ASSETS |  |  |  |  |  |  |
| Loans and advances to customers | 115,689,037 | 7,545,665 | 6.52 | 99,669,642 | 7,173,596 | 7.20 |
| Investment securities | 83,080,518 | 5,561,218 | 6.69 | 53,093,497 | 3,481,119 | 6.56 |
| Balances with central bank | 32,120,986 | 494,110 | 1.54 | 31,733,898 | 484,995 | 1.53 |
| Due from other banks and financial institutions | 44,327,053 | 1,712,037 | 3.86 | 32,418,038 | 1,754,712 | 5.41 |
| Financial assets at fair value through profit or loss | 2,518,191 | 194,580 | 7.73 | 4,610,739 | 341,731 | 7.41 |
| Total interest-earning assets | 277,735,785 | 15,507,610 | 5.58 | 221,525,814 | 13,236,153 | 5.97 |
| LIABILITIES |  |  |  |  |  |  |
| Customer deposits | 181,781,243 | 5,003,513 | 2.75 | 158,277,356 | 4,405,190 | 2.78 |
| Due to other banks and financial institutions | 68,062,327 | 3,139,322 | 4.61 | 43,010,762 | 2,380,842 | 5.54 |
| Debt securities issued | 8,066,795 | 362,702 | 4.50 | 4,049,315 | 218,423 | 5.39 |
| Total interest-bearing liabilities | 257,910,365 | 8,505,537 | 3.29 | 205,337,433 | 7,004,455 | 3.41 |
| Net interest income |  | 7,002,073 |  |  | 6,231,698 |  |
| Net interest spread ${ }^{(1)}$ |  |  | 2.29 |  |  | 2.56 |
| Net interest margin ${ }^{(2)}$ |  |  | 2.52 |  |  | 2.81 |

Notes: (1) Net interest spread is the difference between average return of interest-earning assets and average cost of interest-bearing liabilities.
(2) Net interest margin is the ratio between net interest income and average balance of interest-earning assets.

In 2015, the average yield on interest-earning assets of the Bank decreased by 39 basis points to $5.58 \%$ as compared to the previous year.

In 2015, the average cost ratio of customer deposits and the amounts due to other banks and financial institutions and bonds issued all decreased, resulting in the overall average cost ratio of interest-bearing liabilities decreasing by 12 basis points to $3.29 \%$ as compared to the previous year.

As a result of the overall impact of the above-mentioned factors, net interest spread of the Bank decreased by 27 basis points to $2.29 \%$ as compared to the previous year, while net interest margin decreased by 29 basis points to $2.52 \%$ as compared to the previous year.

The following table sets forth the Bank's changes in interest income and interest expense due to changes in volume and interest rates. Changes in volume were calculated based on movements in average balance, while changes in interest rates were calculated based on movements in average annualized yield/cost ratio:

|  |  | Changes in |  |
| :--- | ---: | ---: | ---: |
| (All amounts expressed in thousands of RMB | Due to changes | Due to changes | interest income <br> in vess otherwise stated) |
| in volume | in interest rate | and expense |  |

ASSETS

| Loans and advances to customers | 1,044,844 | (672,775) | 372,069 |
| :---: | :---: | :---: | :---: |
| Investment securities | 2,007,262 | 72,837 | 2,080,099 |
| Balances with central bank | 5,954 | 3,161 | 9,115 |
| Due from other banks and financial institutions | 459,960 | $(502,635)$ | $(42,675)$ |
| Financial assets at fair value through profit or loss | $(161,691)$ | 14,540 | $(147,151)$ |
| Change in interest income | 3,356,329 | $(1,084,872)$ | 2,271,457 |
| LIABILITIES |  |  |  |
| Customer deposits | 646,942 | $(48,619)$ | 598,323 |
| Due to other banks and financial institutions | 1,155,484 | $(397,004)$ | 758,480 |
| Debt securities issued | 180,635 | $(36,356)$ | 144,279 |
| Change in interest expense | 1,983,061 | $(481,979)$ | 1,501,082 |

In 2015, the Bank's interest income amounted to RMB15,507.61 million, representing a year-on-year increase of RMB2,271.46 million or $17.2 \%$.

The average balance, interest income and average yield for each component of the Bank's interest income are set forth as follows:

|  | Year ended December 31, 2015 |  |  | Year ended December 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | Average balance | Interest income | Average yield (\%) | Average balance | Interest income | Average yield (\%) |
| Loans and advances to customers | 115,689,037 | 7,545,665 | 6.52 | 99,669,642 | 7,173,596 | 7.20 |
| Investment securities | 83,080,518 | 5,561,218 | 6.69 | 53,093,497 | 3,481,119 | 6.56 |
| Balances with central bank | 32,120,986 | 494,110 | 1.54 | 31,733,898 | 484,995 | 1.53 |
| Due from other banks and financial institutions | 44,327,053 | 1,712,037 | 3.86 | 32,418,038 | 1,754,712 | 5.41 |
| Financial assets at fair value through profit or loss | 2,518,91 | 194,580 | 7.73 | 4,610,739 | 341,731 | 7.41 |
| Total interest-earning assets | 277,735,785 | 15,507,610 | 5.58 | 221,525,814 | 13,236,153 | 5.97 |

(1) Interest income from loans and advances to customers

In 2015, the interest income from loans and advances to customers amounted to RMB7,545.67 million, representing a year-on-year increase of RMB372.07 million or $5.2 \%$, primarily due to the increase in average balance on loans and advances to customers by $16.1 \%$ and the decrease in average yield by 68 basis points as compared to that of the previous year.
(2) Interest income from investment securities

In 2015, the Bank's interest income from investment securities amounted to RMB5,561.22 million, representing a significant year-onyear increase of RMB2,080.10 million or $59.8 \%$, primarily due to the significant increase of $56.5 \%$ in average balance and of 13 basis points in average yield on investment securities as compared to those of the previous year.
(3) Interest income from balances with central bank

In 2015, the Bank's interest income from balances with central bank amounted to RMB494.11 million, representing a year-on-year increase of RMB9.12 million or $1.9 \%$, primarily due to the slight year-on-year increase of $1.2 \%$ in average balance and of 1 basis point in average yield of balances with central bank.
(4) Interest income from amounts due from other banks and financial institutions

The average balance, interest income and average yield for each component of the Bank's amounts due from other banks and financial institutions are set forth as follows:

|  | Year ended December 31, 2015 |  |  | Year ended December 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | Average <br> balance | Interest income | Average yield (\%) | Average <br> balance | Interest income | Average yield (\%) |
| Due from other banks and financial institutions for deposits and loans | 6,800,796 | 223,691 | 3.29 | 3,099,455 | 85,804 | 2.77 |
| Financial assets held under resale agreements | 37,526,257 | 1,488,346 | 3.97 | 29,318,583 | 1,668,908 | 5.69 |
| Total amounts due from other banks and financial institutions | 44,327,053 | 1,712,037 | 3.86 | 32,418,038 | 1,754,712 | 5.41 |

In 2015 , interest income from the Bank's amounts due from other banks and financial institutions amounted to RMB223.69 million, representing a year-on-year increase of RMB137.89 million or $160.7 \%$, primarily due to the significant increase of $119.4 \%$ in average balance and the increase in average yield by 52 basis points on amounts due from other banks and financial institutions as compared to that of the previous year.

In 2015, the interest income from the Bank's financial assets held under resale agreements amounted to RMB1,488.35 million, representing a year-on-year decrease of RMB180.56 million or $10.8 \%$, primarily attributable to the year-on-year increase in average balance on financial assets held under resale agreements by $28.0 \%$, and the significant decrease in average yield by 172 basis points as compared to that of the previous year.

As a result of the foregoing factors, the Bank's total interest income due from other banks and financial institutions in 2015 decreased by RMB42.68 million or $2.4 \%$ to RMB1,712.04 million as compared to that of the previous year.
(5) Financial assets at fair value through profit or loss

In 2015, the Bank's interest income from financial assets at fair value through profit or loss amounted to RMB194.58 million, representing a year-on-year decrease of RMB147.15 million or $43.1 \%$, primarily due to the increase in average yield on financial assets at fair value through profit or loss by 32 basis points and the significant decrease in average balance by $45.4 \%$ as compared to that of the previous year.

In 2015, the Bank's total interest expense amounted to RMB8,505.54 million, representing a year-on-year increase of RMB1,501.08 million or $21.4 \%$.
(1) Interest expense on customer deposits

The average balance, interest expense and average cost ratio for each component of the Bank's customer deposits are set forth as follows:

|  | Year ended December 31, 2015 |  |  | Year ended December 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (All amounts expressed in thousands of RMB unless otherwise stated) | Average <br> balance | Interest expense | Average cost ratio (\%) | Average balance | Interest expense | Average cost ratio (\%) |
| Corporate deposits |  |  |  |  |  |  |
| Demand | 51,605,262 | 470,616 | 0.91 | 46,069,519 | 434,223 | 0.94 |
| Time | 71,118,303 | 2,925,820 | 4.11 | 60,702,755 | 2,625,671 | 4.33 |
| Subtotal | 122,723,565 | 3,396,436 | 2.71 | 106,772,274 | 3,059,894 | 2.87 |
| Retail deposits |  |  |  |  |  |  |
| Demand | 8,368,605 | 36,924 | 0.44 | 8,311,856 | 33,328 | 0.40 |
| Time | 27,550,934 | 1,050,616 | 3.81 | 17,902,720 | 577,528 | 3.23 |
| Subtotal | 35,919,539 | 1,087,540 | 3.03 | 26,214,576 | 610,856 | 2.33 |
| 0ther deposits | 23,138,139 | 519,537 | 2.25 | 25,290,506 | 734,440 | 2.90 |
| Total customer deposits | 181,781,243 | 5,003,513 | 2.75 | 158,277,356 | 4,405,190 | 2.78 |

In 2015, the Bank's interest expense on customer deposits was RMB5,003.51 million, representing a year-on-year increase of RMB598.32 million or $13.6 \%$, primarily due to an increase in the average balance of customer deposits by $14.8 \%$ year on year, as well as a slight decrease in average cost ratio of customer deposits by 3 basis points as compared to that of the previous year.
(2) Interest expense on amount due to other banks and financial institutions

The average balance, interest expense and average cost ratio for each component of the Bank's amount due to other banks and financial institutions are set forth as follows:

|  | Year ended December 31, 2015 |  |  | Year ended December 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | Average <br> balance | Interest expense | Average cost ratio | Average balance | Interest expense | Average cost ratio <br> (\%) |
| Due to other banks | 43,899,128 | 2,255,780 | 5.14 | 28,141,151 | 1,596,263 | 5.67 |
| Borrowings from central bank | 3,443,796 | 98,581 | 2.95 | 2,190,645 | 56,996 | 2.60 |
| Financial assets sold under repurchase agreements | 20,819,403 | 784,961 | 3.77 | 12,678,966 | 727,583 | 5.74 |
| Total borrowings from financial institutions | 68,062,327 | 3,139,322 | 4.61 | 43,010,762 | 2,380,842 | 5.54 |

In 2015, the Bank's total interest expense on borrowings from financial institutions was RMB3,139.32 million, representing a year-on-year increase of RMB758.48 million or $31.9 \%$, primarily due to the increase in average balance of the amount payable to other banks and financial institutions by $58.2 \%$ year on year, as well as the decrease in average cost ratio by 93 basis points as compared to that of the previous year.
(3) Interest expense on issuance of bonds

|  | Year ended December 31, 2015 |  |  | Year ended December 31, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | Average balance | Interest expense | Average cost ratio | Average balance | Interest expense | Average cost ratio |
| Subordinated bonds | 794,758 | 54,918 | 6.91 | 1,049,315 | 72,257 | 6.89 |
| Financial bonds for small and micro enterprises | 2,991,033 | 146,266 | 4.89 | 3,000,000 | 146,166 | 4.87 |
| Inter-bank certificates of deposit | 4,281,004 | 161,518 | 3.71 | - | - | - |
| Subtotal | 8,066,995 | 362,702 | 4.50 | 4,049,315 | 218,423 | 5.39 |

In 2015, the Bank's interest expense on issuance of bonds amounted to RMB362.70 million, representing a year-on-year increase of RMB144.28 million or $66.1 \%$, primarily due to the following reasons:
(1) on April 3, 2014, the Bank exercised its redemption right to redeem the subordinated bonds of RMB1,000.00 million issued within China's inter-bank bond market in April 2009, which resulted in a decrease of RMB17.00 million in interest expense for subordinated bonds as compared to that of the previous year;
(2) in April 2013, the Bank issued the five-year financial bonds for small and micro enterprises of RMB3,000 million within China's inter-bank bond market;
(3) in 2015, the Bank issued a total of 21 inter-bank certificates of deposit. As at December 31, 2015, 14 inter-bank certificates of deposit issued were outstanding with a total nominal value of RMB15,000.00 million.

### 3.2.1.4 Net interest spread and net interest margin

Net interest spread refers to the difference between the average yield on interest-earning assets and average cost of interest-bearing liabilities. Net interest margin represents the ratio of net interest income to the average balance of interest-earning assets.

In 2015, the Bank's net interest spread was $2.29 \%$, representing a year-onyear decrease of 27 basis points. The decrease in net interest spread was primarily due to the decrease in average yield of interest-earning assets exceeding the decrease in average cost ratio of interest-bearing liabilities.

In 2015, the Bank's net interest margin was $2.52 \%$, representing a decrease by 29 basis points as compared to that of the previous year, primarily due to the increase of RMB770.38 million or $12.4 \%$ in net interest income year on year; the year-on-year increase of RMB56,209.97 million or $25.4 \%$ in average balance on interest-earning assets; and the increase in net interest income less than the increase in average balance on interest-earning assets, resulting in a decrease in the net interest margin.
(1) Net fee and commission income

| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | For the year ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2014 | Change in amount | Change in percentage |
| Fee and commission income | 1,589,399 | 974,857 | 614,542 | 63.0 |
| Commission from financial advisory and consulting services | 249,944 | 329,436 | $(79,492)$ | (24.1) |
| Commission from wealth management agency service | 436,537 | 230,612 | 205,925 | 89.3 |
| Commission from custodian service | 613,009 | 214,271 | 398,738 | 186.1 |
| Annual fees and commission from bank card services | 171,072 | 111,007 | 60,065 | 54.1 |
| Commission from guarantee and commitment services | 54,251 | 45,313 | 8,938 | 19.7 |
| Commission from settlement and agency services | 64,586 | 44,218 | 20,368 | 46.1 |
| Fee and commission expense | (77,346) | (66,011) | $(11,335)$ | 17.2 |
| Net fee and commission income | 1,512,053 | 908,846 | 603,207 | 66.4 |

In 2015, the Bank's net fee and commission income amounted to RMB $1,512.05$ million, representing a significant increase of RMB603.21 million or $66.4 \%$ as compared to the previous year and accounting for $17.60 \%$ of operating income, up by 5.45 percentage points as compared to that in the previous year, primarily due to the Bank's proactive adjustment of income structure, adoption of measures to expand the sources of non-interest income and increase in income from intermediary banking services, with a significant year-onyear increase of RMB398.74 million or $186.1 \%$ in commission from custodian service, a significant year-on-year increase of RMB205.93 million or $89.3 \%$ in commission from wealth management agency service, a rapid year-on-year increase of RMB60.07 million or $54.1 \%$ in annual fees and commission from bank card services, a rapid year-on-year increase of RMB20.37 million or $46.1 \%$ in commission from settlement and agency services.

Commission income from financial advisory and consulting services amounted to RMB249.94 million, representing a year-on-year decrease of RMB79.49 million or $24.1 \%$, mainly due to the declined clients' needs for advisory and consulting services under the background of macroeconomic downturn which resulted in a drop in number of clients engaging the Bank's advisory and consulting services.

Commission income from wealth management agency service amounted to RMB436.54 million, representing a year-on-year increase of RMB205.93 million or $89.3 \%$, primarily due to the rapid growth and scale expansion in wealth management services.

Commission income from custodian service amounted to RMB613.01 million, representing a year-on-year increase of RMB398.74 million or $186.1 \%$, primarily due to the rapid growth in custodian services.

Annual fees and commission income from bank card services amounted to RMB171.07 million, representing a year-on-year increase of RMB60.07 million or $54.1 \%$, primarily due to the favorable development in credit card installment business, which grew rapidly on a year-on-year basis.

Commission income from guarantee and commitment services amounted to RMB54.25 million, representing a year-on-year increase of RMB8.94 million or $19.7 \%$, primarily because focusing on the domestic letter of credit and its trade financing business, the Bank achieved a good result by actively expanding its business channels, especially in respect of forfaiting under domestic letter.

Commission income from settlement and agency services amounted to RMB64.59 million, representing a year-on-year increase of RMB20.37 million or $46.1 \%$, primarily because: (1) the Bank constantly provided various individualized payment services and products by using newlydeveloping information technologies such as Internet and mobile communication, which resulted in a rapid growth trend in payment system business; (2) the Bank constantly promoted sales for traditional fund business, actively carried out innovation in products and marketing models, designed customized special accounts fund products for high net worth individuals and maintained the stable development of "Direct Sell Bank Julibao" business.
(2) Net trading gain/(loss)

The net trading gain/(loss) mainly consists of exchange gain/(loss) and net gain/(loss) from interest rate products. Exchange gain/(loss) includes gains and losses generated from foreign exchange spot transactions and gains and losses generated from the translation of foreign currency monetary assets and liabilities into Renminbi. In 2015, the Bank's exchange gain amounted to RMB23.90 million, representing a year-on-year increases of $0.3 \%$, mainly due to the increase in market value of the major currencies such as US dollars and Hong Kong dollars held by the Bank. Net gain/(loss) from interest rate products held for trading mainly includes gains or losses generated from the changes in fair value of the trading securities. In 2015, the Bank's net loss from interest rate products amounted to RMB0.13 million, mainly due to losses arising from the fluctuation in interest rates due to adjustment of bond-securities investment portfolio. As a result of the above factors, in 2015, the Bank's net trading gain amounted to RMB23.77 million, representing a year-on-year decrease of $85.2 \%$.

For the year ended December 31,

| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | $\mathbf{2 0 1 5}$ | 2014 | Change <br> in amount | Change in <br> percentage <br> (\%) |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Exchange gain/(loss) |  |  |  |  |

(3) Net gains/(losses) on investment securities

In 2015, the Bank's net losses on investment securities amounted to RMB10.24 million, representing a significant year-on-year decrease compared to the net gains of RMB150.64 million for the previous year.

| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | For the year ended December 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2015 | 2014 | Change | Change in percentage |
|  |  |  |  | (\%) |
| Net gains arising from de-recognition of held-for-trading financial assets | (11,591) | 67,294 | $(78,885)$ | NA |
| Net gains arising from de-recognition of available-for-sale financial assets | 1,348 | 83,343 | $(81,995)$ | (98.4) |
| Total | (10,243) | 150,637 | (160,880) | NA |

In 2015, the Bank's operating expenses was RMB3, 190.17 million, representing a year-on-year increase of RMB384.90 million or $13.7 \%$.

For the year ended December 31,

| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | $\mathbf{2 0 1 5}$ | 2014 | Change <br> in amount | Change in <br> percentage <br> (\%) |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Staff costs |  |  |  |  |

## (1) Staff costs

Staff costs constitute the largest component of the Bank's operating expenses, accounting for $50.97 \%$ and $47.20 \%$ of its total operating expenses for 2015 and 2014 respectively.

|  | For the year ended December 31, |
| :--- | ---: | ---: | ---: | ---: | ---: | | 31 |
| ---: |
| (All amounts expressed in thousands <br> of RMB unless otherwise stated) |
| Change |
| in amount | | Change in |
| ---: |
| percentage |
| (\%) |

In 2015, the Bank's total staff costs amounted to RMB 1,626.12 million, representing a year-on-year increase of RMB302.03 million or $22.8 \%$, primarily due to (1) the average increase of salaries and bonuses by $14.9 \%$ as compared to that in the previous year, and (2) the increase in headcount driven by the expansion of business scale and the increase in number of branches. As at December 31, 2015, the Bank had 3,780 full-time employees, representing an increase of 199 employees or 5.6\% as compared to the previous year.
(2) Business taxes and surcharges

Business taxes and surcharges mainly relate to revenue generated from our financial products and services with respect to lending (interest income), transfer of securities and other financial businesses. In 2015, business taxes and surcharges were RMB553.11 million, representing a year-on-year increase of RMB69.45 million or $14.4 \%$.
(3) Depreciation and amortisation

The depreciation and amortisation for 2015 increased by RMB16.53 million or $12.1 \%$ to RMB153.33 million from the previous year as the growth of our property and equipment remained stable during the Reporting Period.
(4) General and administrative expense

In 2015, the general and administrative expense decreased by RMB3.13 million or $0.4 \%$ to RMB731.58 million.

### 3.2.1.7 Impairment losses on assets

In 2015, the provisions for impairment losses recorded RMB1,135.30 million, representing a year-on-year increase of RMB245.73 million or $27.6 \%$ as compared to RMB889.57 million in 2014. The increase in provisions for impairment was primarily due to the increased volume of loans.

The following table sets forth the principal components of impairment losses on assets for the years indicated.

|  | For the year ended December 31, |
| :--- | ---: | ---: | ---: | ---: | ---: | (All amounts expressed in thousands of RMB | Change |
| :--- | ---: | :--- | ---: | :--- |
| unless otherwise stated) |$\quad$| Change in |
| ---: |
| in amount |
| percentage |
| (\%) |


| (All amounts expressed in thousands of RMB unless otherwise stated) | December 31, 2015 | December 31, 2014 |
| :---: | :---: | :---: |
| Balance at the beginning of the period | 26,405 | 24,370 |
| Share of profit after tax | 2,809 | 2,035 |
| Balance at the end of the period | 29,214 | 26,405 |

On May 5, 2011, the Bank invested RMB22.00 million in the establishment of Xingyi Wanfeng Village Bank Co., Ltd., accounting for $20 \%$ of the registered capital of RMB110.00 million. In 2015, the Bank shared the profit after tax of RMB2.81 million, representing an increase of RMB0.77 million or $38.0 \%$ as compared to the previous year.

### 3.2.1. 9 Income tax expense

The income tax rate applicable to the Bank was $25 \%$. The effective tax rates of the Bank in 2015 and 2014 were $25.76 \%$ and $25.41 \%$ respectively.

The following table sets forth the profit before income tax and income tax expense for the years ended December 31, 2015 and 2014, respectively.

For the year ended December 31,
(All amounts expressed in thousands of RMB

unless otherwise stated) $20015 \quad 2014$\begin{tabular}{c}
Change <br>
in amount

 

Change in <br>
percentage
\end{tabular}

| Profit before income tax | $4,269,919$ | $3,790,304$ | 479,615 | 12.7 |
| :--- | ---: | ---: | ---: | :--- |
| Tax calculated at applicable statutory tax rate of $25 \%$ | $1,067,480$ | 947,576 | 119,904 | 12.7 |

Add/(less) the tax effect of the following items:
Non-taxable income
Non-deductible expenses
Differences from settlements for prior years

Income tax expense

| (57,049) | $(49,332)$ | $(7,717)$ | 15.6 |
| :---: | :---: | :---: | :---: |
| 91,014 | 66,082 | 24,932 | 37.7 |
| $(1,587)$ | $(1,165)$ | (422) | 36.2 |
| 1,099,858 | 963,161 | 136,697 | 14.2 |

### 3.2.2 Analysis of the Statement of Financial Position

### 3.2.2.1 Assets

The following table sets forth the composition of the Bank's total assets for the dates indicated.

| (All amounts expressed in thousands of RMB unless otherwise stated) | As at December 31, 2015 |  | As at December 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percentage of total (\%) | Amount | Percentage of total (\%) |
| Total loans and advances to customers | 124,769,386 | 39.0 | 106,448,851 | 38.8 |
| Provision for impairment losses on loans and advances to customers | $(2,952,934)$ | (0.9) | $(2,334,095)$ | (0.9) |
| Net loans and advances to customers | 121,816,452 | 38.1 | 104,114,756 | 37.9 |
| Investment securities ${ }^{(1)}$ | 105,795,905 | 33.1 | 70,979,720 | 25.9 |
| Investments in associates | 29,214 | 0.0 | 26,405 | 0.0 |
| Cash and balances with central bank | 38,201,369 | 12.0 | 35,699,093 | 13.0 |
| Due from other banks and financial institutions | 45,956,556 | 14.3 | 54,409,453 | 19.8 |
| Financial assets at fair value through profit or loss | 2,312,586 | 0.7 | 4,798,210 | 1.7 |
| Fixed assets | 2,627,007 | 0.8 | 2,396,654 | 0.9 |
| Deferred income tax assets | 505,920 | 0.2 | 317,765 | 0.1 |
| Other assets | 2,662,978 | 0.8 | 1,789,089 | 0.7 |
| Total assets | 319,807,987 | 100.0 | 274,531,145 | 100.0 |

Note: (1) Investment securities consist of available-for-sale financial assets, held-tomaturity investments, debt securities classified as receivables.

As at December 31, 2015, the Bank's total assets amounted to RMB319,807.99 million, representing an increase of RMB45,276.84 million or $16.5 \%$ as compared to the end of the previous year. An analysis of the breakdown of the Bank's total assets as at December 31, 2015 is as follows:

Total loans and advances to customers increased by RMB18,320.54 million to RMB124,769.39 million or $17.2 \%$ as compared to the end of the previous year. This was primarily due to the fact that the Bank increased loans to prime projects and key customers under effective risk control, whilst extending its support for loans to SMEs and small and micro enterprises with good market potential and robust customer demand in line with the characteristics of the economic development and the industrial structure of Chongqing.

Investment securities increased by RMB34,816.19 million to RMB105,795.91 million or $49.1 \%$ as compared to the end of the previous year, primarily due to the increase in the Bank's holdings of quality corporate bonds, acquisition of wealth management products with high yields from other financial institutions and increased holdings of book-entry treasury bonds and policy bank financial bonds with steady yields.

Cash and balances with central bank increased by RMB2,502.28 million to RMB38,201.37 million or $7.0 \%$ as compared to the end of the previous year, primarily due to the increase in statutory deposit reserves as a result of the increased customer deposits.

Total amount due from other banks and financial institutions decreased by RMB8,552.90 million to RMB45,856.56 million or $15.7 \%$ as compared to the end of the previous year, primarily due to (1) the substantial decrease of RMB13,016.52 million or $26.6 \%$ in financial assets held under resale agreements, and (2) the increase of net amounts due from other banks and financial assets by RMB4,463.62 million or $81.7 \%$.
(1) Loans and advances to customers

|  | As at December 31, 2015 |  | As at December 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
| (All amounts expressed in thousands of RMB unless otherwise stated) | Amount | Percentage of total (\%) | Amount | Percentage of total (\%) |
| Loans to corporate entities |  |  |  |  |
| - Corporate loans | 84,276,669 | 67.6 | 69,031,229 | 64.9 |
| - Discounted bills | 4,120,780 | 3.3 | 4,866,911 | 4.6 |
| Retail loans |  |  |  |  |
| - Mortgage loans | 18,012,580 | 14.4 | 17,339,942 | 16.3 |
| - Personal consumer loans | 3,448,972 | 3.1 | 3,876,509 | 3.6 |
| - Credit card overdraft | 2,924,258 | 2.3 | 2,253,277 | 2.1 |
| - Personal business loans | 11,586,127 | 9.3 | 9,080,283 | 8.5 |
| - Others | - | - | 700 | 0.0 |
| Total loans and advances to customers | 124,769,386 | 100.0 | 106,448,851 | 100.0 |

As at December 31, 2015, the Bank's total loans and advances to customers amounted to RMB124,769.39 million, representing an increase of RMB18,320.54 million or $17.2 \%$ as compared to the end of the previous year.

Loans to corporate entities (excluding discounted bills) amounted to RMB84,276.67 million, representing an increase of RMB15,245.44 million or $22.1 \%$ as compared to that at the end of the previous year, and accounting for $67.6 \%$ of total loans and advances to customers, up by 2.7 percentage points from the end of the previous year. During the Reporting Period, the Bank actively adjusted the credit structure in response to the state's industrial policy and focused on the real economy. During the Reporting Period, additional loans to the real estate industry, lease and business service industry, public administration and social organization, water conservancy, environment and public facility management industry, wholesale and retail industry amounted to RMB4,720.23 million, RMB3,716.05 million, RMB1,949.93 million, RMB 1,636.10 million and RMB 1,086.39 million respectively.

Discounted bills amounted to RMB4,120.78 million, representing a decrease of RMB746.13 million or $15.3 \%$ as compared to the end of the previous year, primarily due to weak market demand.

Retail loans amounted to RMB36,371.94 million, representing an increase of RMB3,821.23 million or $11.7 \%$ as compared to the end of the previous year, and accounting for $29.1 \%$ of total loans and advances to customers, down by 1.4 percentage points from the end of the previous year. Specifically, mortgage loans, mainly for financing residential home purchases, increased by RMB672.64 million or $3.9 \%$ as compared to the end of the previous year; personal consumer loans decreased by RMB27.54 million or $0.7 \%$ as compared to the end of the previous year. Credit card overdraft increased by RMB670.98 million or $29.8 \%$ as compared to the end of the previous year; and the personal business loans increased by RMB2,505.84 million or $27.6 \%$ as compared to the end of the previous year. During the Reporting Period, the Bank took active measures to manage credit risk, actively adjusted the credit structure, favored credit needs of premium personal customers and made more efforts to expand personal business loans and credit card business in view of complex market changes.

## Distribution of loans by type of collateral

The following table sets forth the distribution of loans to customers by type of collateral for the dates indicated.

|  | As at December 31, 2015 |  | As at December 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
| (All amounts expressed in thousands of RMB unless otherwise stated) | Amount | Percentage of total (\%) | Amount | Percentage of total (\%) |
| Collateral loans | 70,150,924 | 56.2 | 54,197,524 | 50.9 |
| Pledged loans | 12,562,758 | 10.1 | 13,515,506 | 12.7 |
| Guaranteed loans | 35,291,775 | 28.3 | 34,350,040 | 32.3 |
| Unsecured loans | 6,763,929 | 5.4 | 4,385,781 | 4.1 |
| Total loans and advances to customers | 124,769,386 | 100.0 | 106,448,851 | 100.0 |

## Movements on provision for impairment on loans and advances to customers

The following table sets forth the Bank's provision for impairment on loans and advances to customers for the dates indicated.

| (All amounts expressed in thousands of RMB unless otherwise stated) | As at December 31, 2015 |  | As at December 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Collective impairment | Individual impairment | Collective impairment | Individual impairment |
| Balance at beginning of the year | 2,072,780 | 261,315 | 1,750,942 | 115,550 |
| Impairment for loans and advances charged to profit or loss | 847,547 | 668,672 | 394,100 | 514,349 |
| Reversal of impairment for loans and advances | $(427,535)$ | $(75,265)$ | $(72,262)$ | (104,164) |
| Net impairment for loans and advances charged to profit or loss | 420,012 | 593,407 | 321,838 | 410,185 |
| Unwinding discount on allowances | - | $(59,493)$ | - | (28,975) |
| Loans written off during the year | - | $(345,552)$ | - | (236,990) |
| Recoveries of doubtful debts written off in prior years | - | 10,465 | - | 1,545 |
| Balance at the end of the year | 2,492,792 | 460,142 | 2,072,780 | 261,315 |

In 2015, in strict accordance with the relevant requirements of accounting standards and the regulatory authorities, the Bank took into account of external economic dynamics and macro control policies and strived to increase provision for impairment on loans and advances. As at December 31, 2015, the balance of provisions for impairment losses on loans and advances to customers was RMB2,952.93 million, representing an increase of RMB618.84 million or $26.5 \%$ as compared to the end of the previous year; and the provision for impairment to nonperforming loans ratio decreased by 74.89 percentage points to $243.98 \%$ from that as of the end of the previous year.
(2) Investment securities

The following table sets forth the composition of the Bank's financial assets at fair value through profit or loss and other investment securities for the dates indicated.
(All amounts expressed in thousands of RMB
unless otherwise stated)

| As at December 31, 2015 | As at December 31, 2014 |  |  |
| :---: | ---: | ---: | ---: |
| Percentage |  | Percentage |  |
| Amount | of total | Amount | of total |
|  | $(\%)$ |  | $(\%)$ |

Financial assets at fair value
through profit or loss

- Corporate bonds

Subtotal

Investment securities - loans and receivables

- Trust companies
- Securities companies
- Commercial banks
- Assets management companies
- Government

Impairment

Subtotal
Investment securities - available-for-sale

- Non-commercial banks
- Enterprises
- Commercial banks
- Trust companies
- Equity investment at fair value
- Others

Subtotal

| $3,079,089$ | 2.8 | $3,028,110$ | 4.0 |
| ---: | ---: | ---: | ---: |
| $15,140,594$ | 14.0 | $5,544,606$ | 7.3 |
| 70,611 | 0.1 | 709,851 | 0.9 |
| 188,243 | 0.2 | 720,000 | 1.0 |
| 492,416 | 0.5 | 291,122 | 0.4 |
| 14 | 0.0 | 14 | 0.0 |

Investment securities - held-to-maturity

- Government
- Non-commercial banks
- Commercial banks
- Enterprises

Subtotal

Total

As at December 31, 2015, the Bank's total financial assets at fair value through profit or loss and other investment securities amounted to RMB108,108.49 million, representing an increase of RMB32,330.56 million or $42.7 \%$ as compared to the end of the previous year. Financial assets at fair value through profit or loss was RMB2,312.59 million, representing a decrease of RMB2,485.62 million or $51.8 \%$ as compared to the end of the previous year, primarily due to the adjustment of the structure of trading debt securities by the Bank to adapt to the market. Available-for-sale financial assets was RMB18,970.97 million, representing an increase of RMB8,677.26 million or $84.3 \%$ as compared to the end of the previous year, primarily due to the increase in the Bank's holdings of quality corporate bonds to increase the Bank's return on investment. Investment securities-receivables was RMB73,008.21 million, representing an increase of RMB19,619.84 million or $36.7 \%$ as compared to the end of the previous year, primarily due to the acquisition of wealth management products with high yields from other financial institutions and increased holdings of trust investments with relatively low risks. Investment securities held-tomaturity increased by RMB6,519.08 million or $89.3 \%$ as compared to the end of the previous year to RMB13,816.72 million, primarily due to the increase in the Bank's holdings of book-entry treasury bonds and policy bank financial bonds with low risks and stable income.

### 3.2.2.2 Liabilities

The following table sets forth the composition of the Bank's total liabilities for the dates indicated.

|  | As at December 31, 2015 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Percentage |  |
| (All amounts expressed in thousands of RMB |  |
| unless otherwise stated) |  |$\quad$| As at December 31, 2014 |
| ---: |
| Percentage |
| of total |

As at December 31, 2015, total liabilities amounted to RMB298,514.99 million, representing an increase of RMB39, 886.87 million or $15.4 \%$ as compared to the end of the previous year. Customer deposits are the Bank's largest source of capital, which increased by RMB31,366.27 million or $18.7 \%$ as compared to the end of the previous year; amounts due to other banks and financial institutions decreased by RMB8,400.17 million or $10.3 \%$ as compared to the end of the previous year; bonds issued significantly increased by RMB14,705.67 million or $388.5 \%$ as compared to the end of the previous year primarily because the Bank issued a total of 21 interbank certificates of deposit in 2015 and 14 inter-bank certificates of deposit issued were outstanding as at December 31, 2015 with a nominal value of RMB15,000.00 million in aggregate.
(1) Customer deposits

|  | As at December 31, 2015 |  | As at December 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
| (All amounts expressed in thousands of RMB unless otherwise stated) | Amount | Percentage of total (\%) | Amount | Percentage of total (\%) |
| Corporate demand deposits | 57,102,294 | 28.7 | 48,920,176 | 29.1 |
| Corporate time deposits | 77,426,011 | 38.8 | 64,523,802 | 38.4 |
| Individual demand deposits | 8,979,971 | 4.5 | 9,015,331 | 5.4 |
| Individual time deposits | 31,197,219 | 15.7 | 18,974,821 | 11.3 |
| Other deposits | 24,593,210 | 12.3 | 26,498,306 | 15.8 |
| Total customer deposits | 199,298,705 | 100.0 | 167,932,436 | 100.0 |
| Of which: Pledged deposits held as collateral | 16,619,121 | 8.3 | 24,585,657 | 14.6 |

As at December 31, 2015, customer deposits amounted to RMB199,298.71 million, representing an increase of RMB31,366.27 million or $18.7 \%$ as compared to the end of the previous year. Corporate deposits balance were RMB134,528.31 million, representing an increase of RMB21,084.33 million or $18.6 \%$ as compared to the end of the previous year; individual deposits balance were RMB40,177.19 million, representing an increase of RMB $12,187.04$ million or $43.5 \%$ as compared to the end of the previous year. Corporate and individual demand deposits balance amounted to RMB66,082.27 million, representing an increase of RMB8, 146.76 million or $14.1 \%$ as compared to the end of the previous year; corporate and individual time deposits balance amounted to RMB108,623.23 million, representing an increase by RMB25, 124.61 million or $30.1 \%$ as compared to the end of the previous year.
(2) Bonds issued
$\left.\begin{array}{lrrrrr} & \text { As at December 31, 2015 } \\ \text { Percentage } \\ \text { (All amounts expressed in thousands of RMB } \\ \text { unless otherwise stated) }\end{array} \quad \begin{array}{r}\text { As at December 31, 2014 } \\ \text { (\%) }\end{array}\right)$

Pursuant to a resolution of the extraordinary general meeting passed on August 12， 2011 and the＂Approval for Bank of Chongqing to Issue Subordinated Bonds＂（《關於重慶銀行發行次級債券的批覆》）（Yin Jian Fu［2011］No．511）by the CBRC on November 18，2011，the Bank issued the RMB800．00 million subordinated bonds within the domestic inter－bank bond market of China in March 2012．Such subordinated bonds have a maturity of 10 years，with a fixed coupon rate of $6.8 \%$ per annum before maturity，payable annually．The Bank has the option to exercise the redemption right to redeem all of the bonds at the par value on March 21， 2017.

The subordinated bonds are subordinated to all other claims on the assets of the Bank except for the Bank＇s share capital．In the calculation of the Bank＇s capital adequacy ratio，the subordinated bonds have been included as supplementary capital in accordance with relevant requirements of the CBRC．

Pursuant to a resolution of the extraordinary general meeting passed on November 25， 2011 and the＂Approval for Bank of Chongqing to Issue Financial Bonds＂（《關於重慶銀行發行金融債券的批覆》）（Yin Jian Fu［2012］No．526）by the CBRC on September 21，2012，the Bank issued financial bonds for small and micro enterprises of RMB3，000．00 million in the domestic inter－bank bond market of China in April 2013. On April 25，2013，the Bank issued 5－year financial bonds for small and micro enterprises with a principal amount of RMB3，000．00 million in the domestic inter－bank bond market of China．Such financial bonds bear a fixed coupon rate of $4.78 \%$ per annum before maturity，payable annually．All proceeds raised are used for loans to small and micro enterprises．

As of December 31，2015，there were no defaults of principal and interest or other breaches with respect to these bonds since their issuances．

The Bank issued a total of 21 inter－bank certificates of deposit in 2015. As at December 31，2015， 14 inter－bank certificates of deposit issued were outstanding with a nominal value of RMB15，000．00 million in aggregate．
(3) Due to other banks and financial institutions

|  | As at December 31, 2015 |  | As at December 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
| (All amounts expressed in thousands of RMB unless otherwise stated) | Amount | Percentage of total (\%) | Amount | Percentage of total (\%) |
| Due to central bank | 3,586,768 | 4.9 | 2,918,096 | 3.6 |
| Deposits from banks | 28,777,759 | 39.3 | 32,311,570 | 39.6 |
| Deposits from other financial institutions | 12,682,929 | 17.3 | 8,385,199 | 10.3 |
| Placements from banks and other financial institutions | 3,000,000 | 4.1 | 3,500,000 | 4.3 |
| Notes sold under repurchase agreements | 25,188,099 | 34.4 | 32,939,059 | 40.3 |
| Securities sold under repurchase agreements | - | - | 1,581,800 | 1.9 |
| Total | 73,235,55 | 100.0 | 81,635,724 | 100.0 |

As of December 31, 2015, the Bank's balance due to other banks and financial institutions amounted to RMB73,235.56 million, representing a decrease of RMB8,400.17 million or $10.3 \%$ as compared to the end of the previous year. The Bank's balance due to central bank increased by RMB668.67 million or $22.9 \%$ as compared to the end of the previous year; its deposits from banks decreased by RMB3,533.81 million or $10.9 \%$ as compared to the end of the previous year; deposits from other financial institutions increased by RMB4,297.73 million or $51.3 \%$ as compared to the end of the previous year; the Bank's placements from banks and other financial institutions decreased by RMB500.00 million or $14.3 \%$; notes sold under repurchase agreements decreased by RMB7,750.96 million or $23.5 \%$; and securities sold under repurchase agreements decreased to nil at the end of 2015 from RMB1,581.80 million at the end of 2014.

### 3.2.2.3 Shareholders' equity

The following table sets forth the composition of the Bank's shareholders' equity for the dates indicated.

| (All amounts expressed in thousands of RMB unless otherwise stated) | As at December 31, 2015 |  | As at December 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Percentage |  | Percentage |
|  | Amount | (\%) | Amount | of total (\%) |
| Share capital | 3,127,055 | 14.7 | 2,705,228 | 17.0 |
| Capital reserve | 4,680,638 | 22.0 | 2,444,623 | 15.4 |
| Other reserves | 5,337,299 | 25.0 | 3,798,252 | 23.9 |
| Retained earnings | 8,148,003 | 38.3 | 6,954,920 | 43.7 |
| Total equity | 21,292,995 | 100.0 | 15,003,023 | 100.0 |

As at December 31, 2015, the Bank had paid-in capital of RMB3,127.06 million, capital reserve of RMB4,680.64 million, other reserves of RMB5,337.30 million, and retained earnings were RMB8, 148.00 million. Among other reserves, (1) surplus reserve increased by RMB317.01 million as compared to the end of the previous year, primarily due to the provisions made for statutory surplus reserve; and (2) general reserve increased by RMB924.15 million as compared to the end of the previous year, as an additional reserve was provided to ensure that the general reserve was not less than $1.5 \%$ of the balance of risk assets as at the end of the previous year.

### 3.2.3 Loan quality analysis

### 3.2.3.1 Breakdown of Loans by the Five-Category Classification

The following table sets forth the distribution of the Bank's loans by the five category loan classification, under which non-performing loans are classified into substandard, doubtful and loss categories for the dates indicated.

| (All amounts expressed in thousands of RMB | As at December 31, 2015 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Percentage |  |
| of total |  |
| unless otherwise stated) |  |$\quad$| As at December 31, 2014 |
| ---: |
| (\%) |

In 2015, facing the complex macro-economic dynamics, the Bank strengthened its efforts in restructuring its credit structure, conducted a throughout risk review of credit assets, actively prevented and mitigated risks, strengthened early risk warning, tracking and after-lending monitoring management, hence the quality of the Bank's credit assets remained stable. As at December 31, 2015, the balance of non-performing loans was RMB1,210.33 million, representing an increase of RMB478.35 million as compared to the end of the previous year; non-performing loan ratio was $0.97 \%$, representing an increase of 0.28 percentage point as compared to the end of the previous year. The amount of loans under special mention category accounted for $4.25 \%$ of total loans, representing an increase of 2.13 percentage points as compared to that of the end of the previous year.

## (1) Concentration by industry and non-performing loan

The following table sets forth the loans and non-performing loans by industry for the dates indicated.

|  | As at December 31, 2015 |  |  |  | As at December 31, 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (All amounts expressed in thousands of RMB unless otherwise stated) | $\begin{array}{r} \text { Loan } \\ \text { amount } \end{array}$ | Percentage <br> of total <br> (\%) |  | Non. performing loan ratio (\%) | Loan amount | Percentage <br> of total <br> (\%) |  | Nonperforming loan ratio |
| Manufacturing | 16,488,594 | 13.2 | 243,215 | 1.48 | 16,318,878 | 15.3 | 149,531 | 0.92 |
| Wholesale and retail | 16,105,150 | 12.9 | 369,116 | 2.29 | 15,018,762 | 14.1 | 269,930 | 1.80 |
| Construction | 8,109,478 | 6.5 | 72,721 | 0.90 | 7,346,188 | 6.9 | 55,230 | 0.75 |
| Real estate | 15,082,562 | 12.1 | - | - | 10,362,332 | 9.7 | - | - |
| Leasing and commercial services | 6,999,400 | 5.6 | 11,283 | 0.16 | 3,283,354 | 3.1 | - | - |
| Water conservation, environment and public facility administration | 6,596,889 | 5.3 | - | - | 4,960,790 | 4.7 | - | - |
| Transportation, warehousing and postal service | 2,013,142 | 1.6 | - | - | 1,945,510 | 1.8 | 22,666 | 1.17 |
| Mining | 2,666,412 | 2.1 | 139,000 | 5.21 | 2,399,014 | 2.3 | 100,000 | 4.17 |
| Electricity, gas and water production and supply | 2,021,638 | 1.6 | 5,000 | 0.25 | 1,733,604 | 1.6 | - | - |
| Agriculture, forestry, animal husbandry and fishery | 1,424,851 | 1.1 | 29,563 | 2.07 | 1,167,468 | 1.1 | 4,988 | 0.43 |
| Household services and other services | 729,088 | 0.6 | 1,000 | 0.14 | 621,921 | 0.6 | - | - |
| Education | 643,890 | 0.5 | - | - | 502,960 | 0.5 | 1,400 | 0.28 |
| Financing | 362,129 | 0.3 | - | - | 403,863 | 0.4 | - | - |
| Science, technology and geological survey | 311,783 | 0.3 | 7,500 | 2.41 | 376,190 | 0.3 | - | - |
| Information transmission, computer services and software industries | 321,001 | 0.3 | - | - | 272,192 | 0.3 | - | - |
| Accommodation and catering | 383,344 | 0.3 | - | - | 390,153 | 0.4 | 294 | 0.08 |
| Culture, education and entertainment | 369,788 | 0.3 | - | - | 357,130 | 0.3 | - | - |
| Public administration and social organization | 3,147,630 | 2.5 | - | - | 1,197,700 | 1.1 | - | - |
| Health, social security and welfare | 499,900 | 0.4 | 4,840 | 0.97 | 373,220 | 0.3 | - | - |
| Discounted bills | 4,120,780 | 3.3 | - | - | 4,866,911 | 4.6 | - | - |
| Retail loans | 36,371,937 | 29.2 | 327,090 | 0.90 | 32,550,711 | 30.6 | 127,941 | 0.39 |
| Total | 124,769,386 | 100.0 | 1,210,328 | 0.97 | 106,448,851 | 100.0 | 731,980 | 0.69 |

Note: non-performing loans ratio of an industry is calculated by dividing the balance of non-performing loans of the industry by the balance of loans granted to the industry.

In 2015, in response to the macro conditions of slower economic growth, the Bank continued to optimize its industry-specific credit entry and exit criteria for customers and further refined the management of industry quotas.

Certain cyclical industries were further affected by international and domestic economic fluctuations in 2015 and recorded a relatively fast growth in their non-performing loan ratio. Major industries experienced the following changes:

The amount of non-performing loans in the science, technology and geological survey industry increased by RMB7.50 million as compared to the end of the previous year, and the non-performing loan ratio increased by 2.41 percentage points, mainly due to: (1) a loan granted to a biology company, which is overdue as a result of the company's extended cash collection cycle and the consequent failure in repaying the loan in time; and (2) a loan granted to a chicken farm, which is overdue as the farm's capital chain ruptured due to difficulties in collecting its account receivables;

The amount of non-performing loans in the agriculture, forestry, animal husbandry and fishery industry increased by RMB24.58 million as compared to the end of the previous year, and the non-performing loan ratio increased by 1.64 percentage points, mainly due to a loan granted to a livestock breeding company, which is overdue because the company suffered from its declined sales in the wake of expansion and difficulties in collecting account receivables;

The amount of non-performing loans in the mining industry increased by RMB39.00 million as compared to the end of the previous year, and the non-performing loan ratio increased by 1.04 percentage points, mainly due to an overdue loan from a coal mining company, for which currently a lawsuit is being brought;

The amount of non-performing loans in the health, social security and welfare industry increased by RMB4.84 million as compared to the end of the previous year, and the non-performing loan ratio increased by 0.97 percentage point, mainly because the operation of a private hospital was affected by its shareholders involving in a civil dispute, thus was unable to repay the loan in time, for which currently a lawsuit is being brought;

The amount of non-performing loans in the manufacturing industry increased by RMB93.68 million as compared to the end of the previous year, and the non-performing loan ratio increased by 0.56 percentage point, mainly because industries with overcapacity, such as iron and steel industry, were greatly impacted by the market, thus leading to the increase in non-performing loan ratio in such industries;

The amount of non-performing loans in the wholesale and retail industry increased by RMB99.19 million as compared to the end of the previous year, and the non-performing loan ratio increased by 0.49 percentage point, with the new non-performing loans concentrating on the steel and coal trading industry. Affected by the overall slowdown of the national economy in 2015 , steel and coal prices continued to fall, and excess inventory and difficulty in collecting account receivables increased the pressure on the capital chain, thereby resulting in the growth of the non-performing loan ratio.

The non-performing retail loans increased by RMB199.15 million as compared to the end of the previous year, and the non-performing loan ratio increased by 0.51 percentage point, mainly due to suspension or closing down of some small and micro enterprises and the consequent failure in repayment of personal business loans and commercial mortgage loans by small and micro business owners.

Moreover, as a result of our prudent credit entry criteria for customers and sound risk management, the Bank continued to maintain a zero non-performing loan ratio in real estate loans while the size of loans to the real estate industry grew rapidly. The non-performing loan ratio in the transportation, warehousing and postal industries dropped to zero from $1.17 \%$ at the end of the previous year and the non-performing loan ratio in the education industry also dropped to zero from $0.28 \%$ at the end of the previous year through our active management and collection of such non-performing loans.

## (2) Concentration of borrowers

In 2015, the Bank's total loans to its largest single borrower accounted for $4.00 \%$ of its net capital while total loans to its top ten customers accounted for $30.79 \%$ of its net capital, which were in compliance with regulatory requirements. As at December 31, 2015, none of the Bank's loans to top ten borrowers were non-performing loans.
a. Indicators of concentration

| Major regulatory indicators | Regulatory standard | As at | As at | As |
| :---: | :---: | :---: | :---: | :---: |
|  |  | December 31, | December 31, | December 3 |
|  |  | 2015 | 2014 | 201 |
| Loan concentration ratio for the |  |  |  |  |
| largest single customer (\%) | $<=10$ | 4.00 | 4.62 | 5.09 |
| Loan concentration ratio for the top |  |  |  |  |
| ten customers (\%) | < $=50$ | 30.79 | 25.21 | 22.84 |

Note: The data above are calculated in accordance with the formula promulgated by the CBRC.
b．Loans to top ten single borrowers

|  |  | As at December 31， 2015 |
| :--- | :--- | ---: | ---: |
| （All amounts expressed in thousands |  |  |
| of RMB unless otherwise stated） |  |  |$\quad$ Industry $\quad$ Amount | Percentage |
| ---: |
| of total |


| Customer A | Public administration，social <br> security and social organization | 940,000 | 0.75 |
| :--- | :--- | :--- | :--- |
| Customer B | Real estate | 845,000 | 0.68 |
| Customer C | Manufacturing | 834,000 | 0.67 |
| Customer D | Leasing and commercial services | 790,000 | 0.63 |
| Customer E | Real estate | 732,500 | 0.59 |
| Customer F | Real estate | 700,000 | 0.56 |
| Customer G | Real estate | 679,300 | 0.54 |
| Customer H | Real estate | 655,000 | 0.52 |
| Customer I | Real estate | 560,000 | 0.45 |
| Customer I | Electricity，thermal power，gas | 500,000 | 0.40 |
|  | and water production and supply |  |  |

（3）Distribution of loans and non－performing loans by product type
The following table sets forth the loans and non－performing loans by product type for the dates indicated．

|  | As at December 31， 2015 |  |  | As at December 31， 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| （All amounts expressed in thousands <br> of RMB unless otherwise stated） | $\begin{array}{r} \text { Loan } \\ \text { amount } \end{array}$ | Non－ <br> performing loan amount | Non－ performing loan ratio | Loan amount | Non－ <br> performing <br> loan amount | Non－ performing loan ratio （\％） |
| Corporate loans | 84，276，669 | 883，238 | 1.05 | 69，031，229 | 604，039 | 0.88 |
| Short－term loans | 47，125，070 | 778，238 | 1.65 | 45，885，258 | 502，639 | 1.10 |
| Medium－and long－term loans | 37，151，599 | 105，000 | 0.28 | 23，145，971 | 101，400 | 0.44 |
| Retail loans | 36，371，937 | 327，090 | 0.90 | 32，550，711 | 127，941 | 0.39 |
| Residential mortgage and personal commercial property loann ${ }^{(1)}$ | 17，880，109 | 63，993 | 0.36 | 16，994，619 | 30，800 | 0.18 |
| Personal business and re－employment loans | 11，586，127 | 205，062 | 1.77 | 9，080，283 | 74，589 | 0.82 |
| Others ${ }^{(2)}$ | 6，905，701 | 58，135 | 0.84 | 6，475，809 | 22，552 | 0.35 |
| Discounted bills | 4，120，780 | － | － | 4，866，911 | － | － |
| Total | 124，769，386 | 1，210，328 | 0.97 | 106，448，851 | 731，980 | 0.69 |

Notes：（1）Personal commercial property loans only include mortgage loans and exclude the part of other consumer loans which is used to purchase commercial properties．
（2）Other loans include Yangtze Card revolving credit lines，Yangtze Quick and Easy Loan（長江快易貸），personal consumer automobile mortgage loans（indirect type），personal consumer automobile mortgage loans （direct type），other personal loans for general consumption needs and Xing Fu Dai（幸福貸）．

As at December 31, 2015, non-performing loan ratio of corporate loans increased by 0.17 percentage point to $1.05 \%$ as compared to the end of the previous year, and non-performing loan ratio of retail loans increased by 0.51 percentage point to $0.90 \%$ as compared to the end of the previous year.
(4) Overdue loans and advances to customers

The following table sets forth the aging analysis of the Bank's overdue loans and advances to customers for the dates indicated.

|  | As at December 31, 2015 |  | As at December 31, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | Amount | Percentage (\%) | Amount | Percentage (\%) |
| Past due within 90 days | 1,911,506 | 54.56 | 835,969 | 56.49 |
| Past due 90 days to 1 year | 1,079,629 | 30.82 | 406,747 | 27.49 |
| Past due over 1 year and within 3 years | 413,682 | 11.81 | 237,008 | 16.02 |
| Past due over 3 years | 98,486 | 2.81 | 3 | 0.00 |
| Total overdue loans and advances to customers | 3,503,303 | 100.00 | 1,479,727 | 100.00 |

Note: Overdue loans and advances to customers include credit card advances.

As at December 31, 2015, the total overdue loans amounted to RMB3,503.30 million, representing an increase of RMB2,023.58 million as compared to the end of the previous year. Overdue loans accounted for $2.81 \%$ of total loans, representing an increase of 1.42 percentage points as compared to the end of the previous year.

## 3．2．4 Analysis of capital adequacy ratio

In satisfying the regulatory requirements on capital management and with an aim to continuously enhancing its capital risk resistance and capital return， the Bank had reasonably set its capital adequacy objective and promoted business development with measures such as performance appraisal and capital configuration so as to realize synergic development among overall strategies， business development and capital management strategies．

In order to facilitate the Bank＇s sustainable development，transformation of growth modes，development of its capital operations that are in line with the principle of capital preservation，and to further enhance capital preservation awareness among operating institutions，the Bank has recently paid attention to the capital consumption and earnings of various institutions in performance appraisal， and further improved its risk adjustment methods to refine the performance appraisal，and provided guidance to branches and management to focus on capital preservation operations and high capital yield operations．At the same time，the capital budget management has been implemented，with proper capital distribution introduced and a sound balancing mechanism between capital occupancy and risk assets was established to ensure continuous compliance for capital adequacy．

## 3．2．4．1 Capital adequacy ratio

The Bank is in compliance with the Rules for Regulating the Capital Adequacy Requirement of Commercial Banks（Trial）（《商業銀行資本管理辦法（試行）》）issued by the CBRC and other relevant regulatory rules to calculate capital adequacy，pursuant to which，credit risk－weighted assets are measured with the method of weighting，the market risk－weighted assets are measured with standard measuring，and the operational risk－weighted assets are measured with basic indication measuring．During the Reporting Period， the Bank was in strict compliance with CBRC＇s requirements for minimum capital，capital reserve and counter－cyclicality capital during the transition period．

The following table sets forth the relevant information of the Bank's capital adequacy ratio for the dates indicated.
$\left.\begin{array}{lrrr}\begin{array}{l}\text { (All amounts expressed in thousands } \\ \text { of RMB unless otherwise stated) }\end{array} & \begin{array}{r}\text { December 31, } \\ \text { 2015 }\end{array} & \begin{array}{r}\text { December 31, } \\ \text { Core capital: }\end{array} & \mathbf{3 , 1 2 7 , 0 5 5}\end{array}\right) 2,705,228$

As at the end of the Reporting Period，the Bank＇s capital adequacy ratio was $11.63 \%$ ，representing a 0.63 percentage point increase as compared to the end of the previous year，and Core Tier 1 Capital adequacy ratio was $10.49 \%$ ， an increase of 0.86 percentage point as compared to the end of the previous year．The change in capital adequacy ratio during the Reporting Period was mainly due to：（1） 1.32 percentage points increase in capital adequacy as a result of the successful issue of $421,827,300$ new $H$ shares by the Bank in December 2015 with an aggregate amount of HK\＄3，226，978，845．00 raised； （2）a decline in capital adequacy to certain extent as a result of sound development of various operations and growth of total weighted risk assets on and off balance sheet．For details，please refer to＂5．8 Issue of H Shares under Specific Mandate＂．

In accordance with the Supervisory Requirements on Information Disclosure of Commercial Banks’ Capital Composition（《關於商業銀行資本構成信息披露的監管要求》）issued by the CBRC，the Bank has disclosed its capital composition，relevant items，and capital tools，details of which are available at＂Investors Relation－Capital Regulation＂（「投資者關係－監管資本」） on the official website of the Bank：www．cqcbank．com．

## 3．2．4．2 Leverage ratio

As at the end of the Reporting Period，the Bank＇s leverage ratio was $5.99 \%$ ， above the regulatory requirement of the CBRC．

| （All amounts expressed in thousands of RMB unless otherwise stated） | December 31， 2015 | December 31， 2014 |
| :---: | :---: | :---: |
| Leverage ratio（\％） | 5.99 | 5.00 |
| Tier 1 Capital | 21，292，995 | 15，903，023 |
| Deductions from Tier 1 Capital | 91，429 | 84，564 |
| Tier 1 Capital，net | 21，201，566 | 15，818，459 |
| On－balance sheet assets after adjustment | 319，776，188 | 274，531，145 |
| Off－balance sheet assets after adjustment | 34，390，698 | 41，560，327 |
| On－and off－balance sheet assets after adjustment | 354，166，886 | 316，091，472 |

The leverage ratio is calculated in accordance with relevant regulatory requirements．Tier 1 Capital，net is consistent with that used in the calculation of capital adequacy ratio by the Bank．

On－balance sheet assets after adjustment include derivatives calculated by using the current risk exposure approach and other on－balance sheet assets． Off－balance sheet assets after adjustment include unconditionally cancellable commitments with a conversion factor of $10 \%$ and other off－balance sheet items．

On－and off－balance sheet assets after adjustment equal to on－balance sheet assets after adjustment plus off－balance sheet items after adjustment．

### 3.2.5 Segment information

### 3.2.5.1 Summary of geographical segment

| (Expressed in percentage) | For the year ended December 31, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2015 |  | 2014 |  | 2013 |  | 2012 |  |
|  | Chongqing | Other areas | Chongqing | Other areas | Chongqing | Other areas | Chonging | Other areas |
| Deposits | 81.19 | 18.81 | 77.49 | 22.51 | 77.81 | 22.19 | 79.85 | 20.15 |
| Loans | 75.82 | 24.18 | 74.00 | 26.00 | 73.83 | 26.17 | 73.85 | 26.15 |
| Assets | 83.37 | 16.63 | 81.40 | 18.60 | 77.72 | 22.28 | 80.13 | 19.87 |
| Loan to deposit ratio | 56.99 | 78.43 | 59.21 | 71.60 | 57.71 | 71.74 | 62.14 | 87.24 |
| Non-performing loan ratio | 0.65 | 2.02 | 0.31 | 1.80 | 0.26 | 0.75 | 0.24 | 0.59 |
| Provision for impairment to |  |  |  |  |  |  |  |  |
| non-performing loans | 347.34 | 136.75 | 704.36 | 128.30 | 787.84 | 268.30 | 748.91 | 294.96 |
|  | 2015 |  | For the year ended December 31, |  |  |  |  |  |
| (Expressed in percentage) | Chongqing | Other areas | Chongqing | Other areas | Chongqing | Other areas | Chongqing | Other areas |
| Return on average total assets | 1.27 | 0.05 | 1.24 | 0.94 | 1.47 | 0.58 | 1.62 | 0.11 |
| Net fee and commission income to operating income | 19.34 | 14.14 | 13.25 | 7.65 | 10.88 | 11.48 | 7.05 | 13.74 |
| Cost-to-income ratio | 29.58 | 40.47 | 30.60 | 31.85 | 30.51 | 42.15 | 31.13 | 54.51 |

Note: Other areas refer to the Bank's operations outside Chongqing, which include the Chengdu Branch, Guiyang Branch and Xi'an Branch.

|  | Year ended December 31, 2015 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | Corporate banking | Personal banking | Treasury operations | Unallocated | Total |
| Net interest income from external customers | 2,242,000 | 300,151 | 4,459,922 | - | 7,002,073 |
| Inter-segment net interest income/(expense) | 2,022,518 | 527,638 | (2,557,156) | - | - |
| Net interest income | 4,271,518 | 827,789 | 1,902,766 | - | 7,002,073 |
| Net fee and commission income | 346,874 | 176,931 | 988,248 | - | 1,512,053 |
|  | Year ended December 31, 2014 |  |  |  |  |
| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | Corporate banking | Personal banking | Treasury operations | Unallocated | Total |
| Net interest income from external customers | 2,089,251 | 679,154 | 3,463,293 | - | 6,231,698 |
| Inter-segment net interest income/(expense) | 2,130,299 | 493,782 | $\underline{(2,624,081)}$ | - | - |
| Net interest income | 4,219,550 | 1,172,936 | 839,212 | - | 6,231,698 |
| Net fee and commission income | 742,196 | 166,650 | - | - | 908,846 |

### 3.2.6 Analysis of off-balance-sheet items

Off-balance-sheet items of the Bank mainly include contingent liabilities and commitments, such as the credit commitments, capital expenditure commitments and operating lease commitments. Credit commitments, the major component of off-balance-sheet items, comprise bank acceptances, credit card commitments, issuance of letters of credit and issuance of letters of guarantee, among which credit card commitments, bank acceptances, and issuance of letters of credit are the major components. As at December 31, 2015, the balance of unused credit card limits was RMB2,116.88 million, representing an increase by RMB1,038.81 million or $96.4 \%$ as compared to the end of the previous year; the balance of guarantees, commitments and letters of credit was RMB33,582.86 million, representing a decrease by RMB6,899.40 million or $17.0 \%$ as compared to the end of the previous year; the balance of operating lease commitments was RMB195.18 million, representing an increase by RMB39.47 million or $25.3 \%$ as compared to the end of the previous year; the balance of capital expenditure commitments was RMB380.26 million, representing a decrease by RMB174.04 million or $31.4 \%$ as compared to the end of the previous year.
(All amounts expressed in thousands
of RMB unless otherwise stated)

Unused credit card limits
Guarantees, acceptances and letters of credit
Operating lease commitments
Capital expenditure commitments

Total
(All amounts expressed in thousands of RMB unless otherwise stated)
Unused credit card limits
Guarantees, acceptances and letters of credit
Operating lease commitments
Capital expenditure commitments

Total

As at December 31, 2015
Within 1 year 1 to 5 years 0 ver 5 years Total

| $2,116,877$ | - | - | $2,116,877$ |
| ---: | ---: | ---: | ---: |
| $32,982,580$ | 600,279 | - | $33,582,859$ |
| 60,066 | 110,211 | 24,901 | 195,178 |
| 345,898 | 34,365 | - | 380,263 |
|  |  |  |  |
|  |  | 744,855 | 24,901 |

As at December 31, 2014
Within 1 year 1 to 5 years 0 ver 5 years Total

| $1,078,065$ |  | - | $1,078,065$ |
| ---: | ---: | ---: | ---: |
| $40,102,035$ | 380,227 | - | $40,482,262$ |
| 51,549 | 85,366 | 18,796 | 155,711 |
| 507,265 | 47,036 | - | 554,301 |
|  |  |  |  |
|  |  |  |  |
| $1,738,914$ |  |  |  |

### 3.3 Risk Management

### 3.3.1 Credit risk

Credit risk refers to the risk of losses resulting from the defaults, rating downgrade, or decline in repayment ability of a borrower or counterparty. Our credit risks mainly come from our loan portfolios, investment portfolios and guarantees and commitments, as well as other payment commitments.

In 2015, facing the critical stage of economic structure adjustment and transformation and upgrade, the Bank actively responded to the new features of the banking industry under the "New Normal" economy, focused on the three major objectives of "strengthening the management and control for credit risk, promoting the construction and development of risk instruments, and optimizing the construction of a comprehensive risk management system", and continuously improved the risk management and control mechanism to guard ourselves from the risks.

Strengthening the management and control for credit risk. Firstly, the Bank issued the Guidelines of Bank of Chongqing on the Further Enhancement of Credit Risk Management and Internal Control, which set out specific measures for key work aspects, including management structure, process optimization, instrument construction, risk mitigation, performance examination and risk culture, to achieve the overall objectives of firmly restraining the worsening of loan quality and cultivating healthy credit business concept and management culture. Secondly, the Bank furthered the implementation of the risk control for the credit granting business before, during and after loan granting, managed to "understand your customers and the businesses of your customers", identified potential risks in a timely manner and took corresponding risk prevention and control measures to protect the security of the credit funds. Thirdly, the Bank continued to enhance the risk management and control for key industries and products such as steel and steel trading, coal and coal trading, real estate and financing products for the supply chain, adjusted the structure of the credit assets and the allocation schemes for credit resources, and gradually tightened the credit granting to the above industries.

Promoting the construction and development of risk instruments. Based on the project platform set up in accordance with the compliance requirements of New Basel Capital Accord, the Bank made continuous efforts to improve the nonretail internal rating-based statistic model, focused on promoting the systematic implementation of threshold for a single loan within the Bank and approved the application of risk management plans in the annual authorization system, symbolizing the application of credit risk in the core areas by the Bank for the first time. After the completion of the development of retail internal rating model, the Bank devoted itself into the design and development of risk assignment system for retail exposures and the building of supporting internal rating system, which together formed the basic framework of the Bank's retail internal rating system.

Optimizing the development of a comprehensive risk management system. Firstly, the Bank constantly improved its business management measures, refined its business operating procedures and reinforced risk control measures in order to lower the risks caused by system deficiency. Secondly, the Bank continued to improve the credit risk resolution and non-performing assets recovery system to promote the implementation of standardized credit risk resolution and upgrade the efficiency of resolution. Thirdly, the Bank implemented the "Risk Manager Dispatching Initiative" on a trial basis and strengthened the independence and professionalization of risk management teams in our branches by separating the functions of front, middle and back office for credit granting business and strengthened internal control over credit granting business, so as to manage operating risk.

### 3.3.2 Operational risk

In 2015, the Bank highlighted the compliance with and the implementation of operational risk standards and continued to improve operational risk management system in terms of regulation, management tool and organizational structure. Centered on procedure streamlining and assessment, and evolving from rules to procedures, the Bank categorized over 800 major rules into 55 procedures and carried out regular assessments over the internal rules, job post arrangements, information system and internal control measures involved in such procedures. We constantly improved the operational procedures to support research and development of new businesses and products, and constantly improved risk control capacity and operational efficiency as procedure optimization was part of our daily operation and management. The Bank established the prealarm and dynamic monitoring mechanisms, and constantly improved key risks indicators of operational risk to timely carry out cause-effect analysis and risk profile assessment to prevent operational risk effectively. The Bank regulated its inspection and rectification works by developing inspection standards and deficiency database, and collecting and summarizing deficiencies identified during internal and external inspections across the Bank to strengthen deficiency management and implementation of rectification measures. Meanwhile, the Bank, acting in line with the inspection requirements of "two enhancements and two containments", strengthened its accountability management, including proper sumup and internal presentation of accountability cases, so as to give full play of their alarming effect. The Bank promoted business continuity management with the focus on trouble-shooting and responsive drills against business continuity risks to ensure the continuous business operation across the Bank.

### 3.3.3 Market risk

Market risk refers to the risk of losses that may be incurred by the Bank in its on/ off-balance sheet business as a result of adverse changes in market prices (interest rates, exchange rates, and stock prices and commodity prices), which mainly includes interest rate risk of trading account and exchange rate risk.

The financial instruments exposing the Bank to trading account interest rate risk are mainly bonds. As regards to the management of interest rate risk of trading accounts, the Bank established a market risk management framework in which the front, middle and back offices were separated, and market risk management was implemented by using methods including hierarchical authorization, risk exposure limit system and periodic valuation.

In 2015, the Bank paid close attention to movements in financial markets and continued to improve the market risk management and the risk exposure limit system. The Value at Risk (VaR) method was put in place to identify, monitor and control market risks.

### 3.3.3.2 Exchange rate risk

Exchange rate risk refers to the risk arising out of mismatches in the currency denominations of assets and liabilities. Through exposure limit management and the management of currency composition of assets and liabilities, the Bank seeks to ensure that the adverse impact of exchange rate fluctuations falls within an acceptable range.

### 3.3.4 Liquidity risk management

The liquidity risk management of the Bank aims to fully identify, effectively measure, constantly monitor and properly control the overall liquidity risk of the Bank and the liquidity risks within its products, business lines, business links, and branches, keep the liquidity risk affordable, make sure the Bank has sufficient fund for assets growth and repayment of debts due under both normal and stressful operational circumstances, and coordinate and standardize security, liquidity and profitability of our operation and development by establishing and constantly optimizing liquidity risk management strategies, policies and procedures, clearly defining the responsibilities of related departments and establishing a liquidity risk management system.

The Board of the Bank reviews and approves policies, strategies, procedures, liquidity risk limitation and contingency plans related to overall management of liquidity risk in line with its risk preference. The senior management or its Assets and Liabilities Management Committee takes charge of implementing the risk preference, strategies, policies and procedures for liquidity risk management. The Assets and Liabilities Management Department takes charge of the day-today management of liquidity risk. The Treasury Department and other operational departments and offices, each having distinct responsibilities, work closely with each other to develop a well-organized and fully functional organization structure of the liquidity risk management system.

The Bank continues to improve liquidity risk management framework by streamlining the policy system for liquidity risk management, and upgrade our liquidity risk management capability by continuously implementing the coordination meeting mechanism for assets and liabilities, position management, quota management for liquidity indexes, duration mismatch management, management of liquidity reserve assets, dynamic management of liquidity risk and improving our capability in liquidity risk measurement and forecast. Meanwhile, the Bank also promotes the accuracy and automation in liquidity risk monitoring and measurement by continuously improving the ability to apply information system of liquidity risk management through system construction and active application of scientific and technological means.

The Bank has liquidity risk measurement and monitoring mechanisms in place to conduct periodic audits over the Bank's overall money-market balance, liquidity reserves, liquidity exposure and related supervisory indicators. At the same time, the Bank's assets and liabilities are managed in accordance with factors such as liquidity exposure, liquidity reserves, money market balances, market conditions, and relevant monitoring targets. By means of quota management, internal funds transfer pricing and other management methods, proactive adjustments to the assets and liabilities maturity structure can be achieved, which provide security against liquidity risk.

In addition, the Bank continuously carried out liquidity risk stress tests (at least once a quarter) so that it can discover the weak links in liquidity risk management in advance through such stress tests and adopt relevant measures to constantly improve its liquidity risk control capability. The results of the quarterly stress tests in 2015 indicated that the liquidity risks remained within an acceptable range even under stressful conditions. Meanwhile, the Bank established contingency plan for liquidity risk, standardized the contingency measures in emergency circumstances so as to improve the efficiency of reaction in emergency circumstances.

As at the end of 2015, all of the major indicators of the Bank's liquidity position met the regulatory requirements.

The Bank uses liquidity gap analysis to assess liquidity risk. As at the end of 2015, the liquidity gap of the Bank calculated from our undiscounted contractual cash flows categorized by contractual maturities was as follows:

Undiscounted contractual cash flows categorized by contractual maturities

| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | $\begin{array}{r} 0 \mathrm{n} \\ \text { demand } \end{array}$ | Within <br> 1 month | $\begin{array}{r} 1 \text { to } 3 \\ \text { months } \end{array}$ | $\begin{aligned} & 3 \text { to } 12 \\ & \text { months } \end{aligned}$ | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \end{aligned}$ | 0ver 5 years | $\begin{array}{r} \text { In } \\ \text { perpetuity } \end{array}$ | 0 verdue | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2015 |  |  |  |  |  |  |  |  |  |
| Net Liquidity gap | (65,332,161) | 8,425,035 | $(7,076,221)$ | $(18,139,998)$ | 46,748,249 | 48,274,503 | 30,277,998 | 2,883,877 | 46,060,882 |
| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | $\begin{array}{r} \text { On } \\ \text { demand } \end{array}$ | Within <br> 1 month | $1 \text { to } 3$ <br> months | 3 to 12 <br> months | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \end{aligned}$ | Over 5 <br> years | $\begin{array}{r} \text { In } \\ \text { perpetuity } \end{array}$ | Overdue | Total |
| December 31, 2014 |  |  |  |  |  |  |  |  |  |
| Net Liquidity gap | (56,910,723) | 8,100,572 | $(4,402,242)$ | $(212,423)$ | 20,747,938 | 49,294,762 | 31,353,689 | 1,325,341 | 49,296,914 |

In 2015, the Bank's cumulative gap for all maturities was RMB46,060.88 million, a decrease of RMB3,236.03 million over the previous year-end. Although there was a shortfall in on-demand repayment of RMB65,332.16 million, the Bank's deposit base is extensive and solid. Current deposit settlement rates were higher and funding sources were stable, so the impact of the shortfall on the Bank's real liquidity was not significant.

## Liquidity coverage ratio of the Bank

(All amounts expressed in thousands of RMB unless otherwise stated)

Qualified high-quality liquid assets

Net cash outflow in the next 30 days
Liquidity coverage ratio (\%)

December 31, December 31, 20152014

42,132,802 30,051,064

41,906,971 31,902,646
100.54
94.20

The latest Administrative Measures for Liquidity Risk Management of Commercial Banks of the CBRC requires that commercial banks' liquidity coverage ratios must reach $100 \%$ by the end of 2018. During the transition period, the liquidity coverage ratios shall reach $60 \%, 70 \%, 80 \%$ and $90 \%$ by the end of 2014,2015 , 2016 and 2017 respectively.

The Bank measures its liquidity coverage ratio according to the latest Administrative Measures for Liquidity Risk Management of Commercial Banks issued by the CBRC which came into effect as of October 1, 2015. As at December 31, 2015, the Bank's liquidity coverage ratio was $100.54 \%$, representing an increase of 6.34 percentage points as compared to the end of the previous year, which was in compliance with the regulatory requirements of the CBRC.

## 3．3．5 Market risk management

Market risk refers to the risk of losses that may be incurred by the Bank in its on－or off－balance sheet business as a result of unfavorable changes in market prices（interest rates，exchange rates，stock prices and commodity prices）．

The Bank manages its interest rate risk and exchange rate risk in accordance with the requirements of the＂Guidelines of Market Risk Management of Commercial Banks＂（《商業銀行市場風險管理指引》），the＂Guidelines of Internal Control of Commercial Banks＂（《商業銀行內部控制指引》）and the＂Guidelines for Stress Testing of Commercial Banks＂（《商業銀行壓力測試指引》）promulgated by the CBRC and with reference to the New Basel Capital Accord．The Bank has also formulated a system for market risk management to govern authorization， credit extension and limit of risks through regulation，monitoring and reporting measures．

## 3．3．5．1 Analysis of interest rate risk

Interest rate risk refers to the risk of losses suffering by the commercial banks arising from the uncertain fluctuation of market interest rate，namely， the possibility of losses suffered by commercial bank resulting from the divergence between effective yield and the expected yield or the real cost and the expected cost of commercial banks because of the changes in interest rate，which resulting the effective yield is lower than the expected yield or the real cost is higher than the expected cost．The main interest rate risk the Bank faced is re－pricing risk，which arises from the mismatch between the Bank＇s assets or liabilities at the re－pricing date and that at the maturity date．

The Bank measures interest rate sensitivity gap on a regular basis，evaluates interest rate risk through gap analysis，and further assesses the impact of interest rate changes on net interest income and corporate net value in varied interest rate scenarios．

In 2015，China accelerated its interest rate liberalization，with interest rate deregulated and certificates of deposit launched by the People＇s Bank of China．Various financial innovations emerged and led to intensified market competition and strengthened market supervision．Facing the interest rate liberalization and intensified competition in the financial market，the Bank constantly improved the management of interest pricing，adjusted the pricing of capital in due time and effectively guided the lending rates and re－pricing frequency，controlled the interest costs and enhanced the perspective in interest rate risk management by the implementation of the pricing policy of interest rate and proper use of the FTP pricing system，to ensure that our revenue and market value were maintained at a relatively stable level．

The structure of the Bank's interest rate risk gap on the contract re-pricing date or maturity date (whichever was earlier) was as follows:

| (All amounts expressed in thousands <br> of RMB unless otherwise stated) | Within <br> 1 month | $\begin{array}{r} 1 \text { to } 3 \\ \text { months } \end{array}$ | 3 to 12 <br> months | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \end{aligned}$ | 0 ver 5 <br> years | Non-interest bearing | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2015 |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |
| Cash and balances with central bank | 37,587,207 | - | - | - | - | 614,162 | 38,201,369 |
| Due from other banks and financial institutions | 26,414,111 | 12,291,487 | 6,824,663 | 326,295 | - | - | 45,856,556 |
| Financial assets at fair value through profit or loss | 229,901 | 50,070 | 118,368 | 1,145,624 | 768,623 | - | 2,312,586 |
| Loans and advances to customers | 57,13,847 | 11,990,085 | 37,199,912 | 15,129,020 | 861,588 | - | 121,816,452 |
| Securities investment |  |  |  |  |  |  |  |
| - Loans and receivables | 4,816,563 | 7,137,716 | 26,412,164 | 33,812,501 | 829,270 | - | 73,008,214 |
| - Available-for-sale | 1,476,120 | 3,050,782 | 3,473,817 | 7,443,881 | 3,233,951 | 492,416 | 18,970,967 |
| - Held-to-maturity | 75,000 | 119,999 | 550,945 | 4,799,016 | 8,271,764 | - | 13,816,724 |
| Investment in associates | - | - | - | - | - | 29,214 | 29,214 |
| Other financial assets | - | - | - | - | - | 2,025,860 | 2,025,860 |
| Total assets | 127,734,74 | 34,140,139 | 74,579,869 | 62,456,337 | 13,965,196 | 3,161,652 | 316,037,442 |
| Liabilities |  |  |  |  |  |  |  |
| Due to other banks and financial institutions | 26,485,049 | 16,852,028 | 29,303,271 | 500,000 | 94,007 | - | 73,235,555 |
| Customer deposits | 80,049,717 | 17,222,181 | 67,048,222 | 34,003,451 | 5,134 | - | 199,298,705 |
| Dets securities issued | - | 5,145,828 | 9,556,538 | 2,992,474 | 795,902 | - | 18,490,742 |
| Other financial liabilities | - | - | - | - | - | 5,927,271 | 5,927,271 |
| Total liabilities | 106,534,766 | 39,290,637 | 105,908,031 | 38,395,925 | 895,643 | 5,927,271 | 296,952,273 |
| Total interest rate sensitivity gap | 21,199,983 | (5,150,498) | (31,328,162) | 24,060,412 | 13,06,553 | $(2,765,619)$ | 19,085,669 |


| (All amounts expressed in thousands of RMB unless otherwise stated) | Within <br> 1 month | $\begin{gathered} 1 \text { to } 3 \\ \text { monthh } \end{gathered}$ | $3 \text { to } 12$ <br> months | $\begin{aligned} & 1 \text { to } 5 \\ & \text { years } \end{aligned}$ | Over 5 years | Non-interest bearing | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| December 31, 2014 |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |
| Cash and balances with central bank | 35,059,587 | - | - | - | - | 639,506 | 35,699,093 |
| Due from other banks and financial institutions | 30,183,206 | 14,566,481 | 9,209,706 | 450,060 | - | - | 54,409,453 |
| Financial assets at fair value through profit or loss | - | 29,969 | 24,046 | 2,265,196 | 2,478,399 | - | 4,798,210 |
| Loans and advances to customers | 67,839,475 | 9,156,771 | 22,015,899 | 3,136,390 | 1,966,221 | - | 104,114,756 |
| Securities investment |  |  |  |  |  |  |  |
| - Loans and receivables | 780,799 | 4,043,881 | 13,076,622 | 35,487,075 | - | - | 53,388,377 |
| - Available-for-sale | 519,252 | 604,480 | 3,031,302 | 3,195,743 | 2,651,804 | 291,122 | 10,293,703 |
| - Held-to-maturity | - | - | 380,003 | 2,316,280 | 4,601,357 | - | 7,297,640 |
| Investment in associates | - | - | - | - | - | 26,405 | 26,405 |
| Other financial assets | - | - | - | - | - | 1,442,841 | 1,442,841 |
| Total assets | 134,382,319 | 28,401,582 | 47,738,178 | 46,850,74 | 11,697,781 | 2,399,874 | 271,470,478 |
| Liabilities |  |  |  |  |  |  |  |
| Due to other banks and financial institutions | 33,115,383 | 19,725,009 | 26,379,353 | 2,300,000 | 115,979 | - | 81,635,724 |
| Customer deposits | 70,834,890 | 16,251,782 | 39,226,135 | 41,596,966 | 22,663 | - | 167,932,436 |
| Debt securities issued | - | - | - | 3,785,076 | - | - | 3,785,076 |
| Other financial liabilities | - | - | - | - | - | 4,495,548 | 4,495,548 |
| Total liabilities | 103,950,273 | 35,976,791 | 65,605,488 | 47,682,042 | 138,642 | 4,495,548 | 257,848,784 |
| Total interest rate sensitivity gap | 30,432,046 | $(7,575,209)$ | (17,867,310) | $(831,298)$ | 11,559,139 | $(2,095,674)$ | 13,621,694 |

At the end of 2015, the Bank's accumulated gap amounted to RMB19,085.67 million, representing an increase of RMB5,463.98 million as compared to the end of the previous year.

Assuming that overall market interest rates and exchange rates move in parallel, and not taking into account of the management level risk management activities that may be carried out by the management to reduce interest rates or exchange rate risk, the Bank's interest rate and exchange rate sensitivity analysis are as follows:
(All amounts expressed in thousands of RMB unless otherwise stated)
+100 basis points parallel move in all yield curves

- 100 basis points parallel move in all yield curves
(All amounts expressed in thousands of RMB unless otherwise stated)
+100 basis points parallel move in all yield curves
- 100 basis points parallel move in all yield curves

Estimated changes of net interest income
December 31, 2015 December 31, 2014
42,712
$(42,712)$
161,435
$(161,435)$
Change of other comprehensive income
December 31, 2015 December 31, 2014
$(370,886)$
$(281,050)$
332,421
289,543

### 3.3.5.3 Exchange rate sensitivity analysis

The following table shows the effect on pre-tax profits when the Renminbi to foreign currency exchange rate moves by $1 \%$.
(All amounts expressed in thousands of RMB unless otherwise stated)
$+1 \%$ upward change of foreign exchange rate
$-1 \%$ downward change of foreign exchange rate

Estimated pre-tax profit/(loss) change
December 31, 2015 December 31, 2014
26,846
$(26,846)$

### 3.4 Outlook

In 2016, as the domestic and international economic and financial situations remain complicated, China will face greater challenges in respect of its economic growth, the adverse impact of continued economic downturn, the increasing structural contradictions in the transition of the new and old growth drivers and the tougher task of stabilizing growth and structural adjustment. The Chinese government will implement proactive fiscal policies, such as reducing taxes, periodically increasing fiscal deficit and properly raising fiscal expenditure, to promote the transformation and upgrade of traditional industries and the rapid development of emerging industries, so as to ensure that China will experience smooth and stable transition and maintain sustainable and sound development under the "New Normal" economy.

With respect to China's financial reform and innovation, the accelerated liberalization of interest rate and continuous improvement in financial regulation and rapid pace of exchange rate reform will lead to intensified competition in the financial market. Development strategies and major industrial initiatives such as the "One Belt, One Road" strategy, "Internet +" action plan and "Entrepreneurship and Innovation by the General Public" will create new impetus for economic growth and fully explore economic development. As the "structural reform of the supply side" is being promoted vigorously, a series of new measures will be launched in succession, which will help to stabilize growth, adjust restructure, benefit people's lives and prevent risks and create valuable opportunities of development for the banking industry. The central bank will continue to implement prudent and flexible monetary policies to maintain
an appropriate easing and flexibly employ various monetary policy tools to maintain appropriate liquidity in order to achieve reasonable growth of credit and financing in society. In addition, adjustment and optimization of industry regulatory policies and the gradual opening up of financial service qualification license will effectively enhance the autonomy and flexibility of the banking business, creating a new source of growth.

As China's largest municipality, the most developed urban center in the west, the largest port city on the upper reaches of the Yangtze River and the operating center for Zhongxin interconnection construction, Chongqing is located in the intersection of "One Belt, One Road" strategy and Yangtze River Economic Zone and will encounter new opportunities of development under China's "New Normal" economy. In 2015, the regional gross domestic product of Chongqing recorded a growth of $11.0 \%$, leading the nation's other provinces, municipalities and economy. In 2016, with the progress of China's major development strategies and plans as well as the implementation of policies and measures for stable growth and structural adjustment, Chongqing is expected to maintain a favourable momentum of rapid development in its economic growth.

In 2016, the Bank will continue to implement the restructuring and upgrading of various businesses. The Bank will further enhance its operational and management standards, deepen its reform of internal governance, improve products and services, and strive for innovative development in consumer credit, asset management, and other service areas. At the same time, the Bank will also actively establish and optimize an efficient internet financial platform, and provide the Bank's customers with an even more comprehensive range of financial products and services.

The Bank will adhere to its strategic transformation target of "professionalism, comprehensive management and Internet banking" and strive to promote the prioritization and upgrading of operation and customer structure, constantly improving its ability of sustainable development. The Bank has a competitive advantage in small and micro business, corporate business, personal business, inter-bank financing and other services, and will improve its specified management and service standards and actively expand its business scope, diversify business types and create a new source of growth to the extent permitted by national policies and regulations. By adopting an analytical approach to the regional and macro-economic financial situation, the forecast ability and initiative of operations management will be enhanced. By continuing to develop a comprehensive risk management system, and striving to realize healthy, rapid and sustainable development objectives, we aim at generating more returns for our shareholders and investors.

## 4. MAJOR ASSET PURCHASES, SALES AND MERGERS

During the Reporting Period, the Bank did not conduct any major asset purchases, sales or mergers.

## 5. OTHER INFORMATION

### 5.1 Corporate Governance Code

The Bank is dedicated to improving the transparency and accountability of its corporate governance and ensuring high standards of corporate governance practices to protect the interests of shareholders and enhance corporate value and commitment.

In order to maintain a high standard of corporate governance, the Bank established a dedicated, professional and accountable Board, board of supervisors and experienced senior management. The members of the Bank's Board and board of supervisors, except for employee supervisors, are all elected by the shareholders at the shareholders' general meeting.

During the Reporting Period, the Bank had fully complied with the code provisions set out in the Corporate Governance Code (the "Corporate Governance Code") contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), and, where appropriate, adopted the recommended best practices therein. The Bank also strictly abided by the applicable laws, regulations and Listing Rules in respect of the management of inside information.

### 5.2 The Bank's Directors, Supervisors and Senior Management

The organizational structure of the Bank's Board, board of supervisors and senior management are as follows:

As of the end of the Reporting Period, the Board of the Bank had a total of thirteen directors, of which there were three executive directors, namely Mr. GAN Weimin (Chairman), Mr. RAN Hailing (President) and Mr. ZHAN Wanghua (Chief Risk Officer); five non-executive directors, namely Mr. WONG Hon Hing (Vice Chairman), Mr. QIN Wei, Mr. DENG Yong, Ms. LV Wei and Mr. YANG Jun; and five independent non-executive directors, namely Mr. LI He, Mr. TO Koon Man Henry, Mr. KONG Xiangbin, Mr. WANG Pengguo and Dr. JIN Jingyu.

The board of supervisors of the Bank had a total of nine supervisors, of which there were four staff supervisors, namely Mr. YANG Xiaotao, Mr. HUANG Changsheng, Mr. LIN Min and Mr. ZHOU Xiaohong; two shareholder supervisors, namely Mr. CHEN Yan and Mr. WU Bing; and three external supervisors, namely Mr. ZHOU Yongkang, Mr. CHEN Zhengsheng and Mr. YIN Xianglong.

The senior management of the Bank had a total of four members, namely Mr. LIU Jianhua, Ms. YANG Shiyin, Mr. ZHOU Guohua and Mr. ZHOU Wenfeng.

### 5.3 Changes in Directors, Supervisors and Senior Management

## Changes in Directors

On April 7, 2015, Ms. NI Yuemin resigned from the position of an executive director of the Bank due to work re-designation. On April 24, 2015, the Board approved Ms. NI Yuemin's resignation from the positions of executive director, member of the Strategic Committee of the Board, member of the Information Technology Guidance Committee of the Board, vice president, chief financial officer and authorised representative and appointed Mr. GAN Weimin, Chairman and executive director of the Bank as an authorised representative in place of Ms. NI Yuemin, with effect from April 24, 2015.

On August 11, 2015, the resolution regarding the election of Mr. HE Sheng as a nonexecutive director of the Bank has been approved at the first extraordinary general meeting of 2015. The above appointment of Mr. HE Sheng shall be effective from the date when his qualification of directorship has been approved by Chongqing Bureau of China Banking Regulatory Commission ("Chongqing CBRC").

## Changes in Supervisors

On March 24, 2015, the employee representatives' meeting of the Bank elected Mr. YANG Xiaotao, Mr. HUANG Changsheng, Mr. LIN Min and Mr. ZHOU Xiaohong as the employee supervisors for the fifth session of the board of supervisors of the Bank. Ms. WAN Jiayu ceased to act as an employee supervisor of the Bank due to change of session of the board of supervisors. The term of office for the employee supervisors of the fifth session of the board of supervisors of the Bank shall commence on March 24,2015 and end upon expiry of the term of office of the fifth session of the board of supervisors. Mr. YANG Xiaotao was elected as the chairperson of the Board of Supervisors at the meeting of the board of supervisors held on the same date with effect from March 24, 2015.

On June 15, 2015, the board of supervisors of the Bank received a written resignation from Mr. TANG Jun, who has tendered his resignation from the office of shareholder supervisor of the Bank due to his change of work arrangement. According to the Articles of Association of the Bank, Mr. TANG's resignation shall not come into effect until a new supervisor is elected at the Bank's general meeting to fill the vacancy. On June 24, 2015, the Bank received a resolution submitted by the board of supervisors of the Bank regarding the proposed appointment of Mr. WU Bing as a shareholder supervisor. Such resolution has been approved at the first extraordinary general meeting of 2015 held on August 11, 2015, and Mr. WU Bing's appointment above took effect from August 11, 2015.

## Changes in Senior Management

Due to a job change, Mr. WANG Min, Vice President of the Bank, resigned from the position of Vice President on July 23, 2015, whose resignation was approved by the Board on August 21, 2015.

On December 23, 2015, Mr. HUANG Ning and Ms. PENG Yanxi were appointed as Vice President of the Bank by the Board respectively. The above appointments of Mr. HUANG Ning and Ms. PENG Yanxi shall be effective from the date when their qualifications of Vice President have been approved by Chongqing CBRC.

### 5.4 Securities Transactions by Directors and Supervisors

In respect of securities transactions by directors, supervisors and senior management, the Bank has adopted the Administrative Measures on the Holding and Change of Holding of Shares by Directors, Supervisors and Senior Management of Bank of Chongqing Co., Ltd. (the "Measures") on terms no less exacting than the required standards set out in the Model Code for Securities Transactions by Directors of Listed Issuers as set out in Appendix 10 to the Listing Rules. Having made specific enquiries to all directors and supervisors of the Bank, all directors and supervisors of the Bank have confirmed that they have complied with such code of conduct and the Measures throughout the Reporting Period.

### 5.5 Profits and Dividends

The Bank's revenue for the year ended December 31, 2015 and the Bank's financial position as at the same date are set out in the section headed "Financial Report" of this results announcement.

The distribution of a final dividend of RMB0.272 (tax inclusive) per share for the year 2014, amounting to a total dividend of RMB735,821,881.36 (tax inclusive) based on the profit and number of shares issued for the year ended December 31, 2014, was considered and approved at the 2014 annual general meeting held on June 12, 2015. The final dividend for the year 2014 was distributed to holders of H Shares and domestic shares on July 20, 2015.

The Board of the Bank has proposed a cash dividend of RMB0.264 per share (tax inclusive) for the year ended December 31, 2015, amounting to an aggregate amount of RMB825,542,468.52 (tax inclusive) to all shareholders of the Bank. The dividend distribution proposal will be submitted to the 2015 annual general meeting for approval. If the proposal is approved at the meeting, the dividend will be distributed to holders of domestic shares and holders of $H$ Shares whose names appear on the register of members on June 30, 2016. The proposed dividend will be denominated in RMB. Dividends to holders of domestic shares shall be paid in RMB, and dividends to holders of H Shares shall be paid in Hong Kong dollars. The exchange rate of RMB to HK\$ to be adopted shall be the average middle rates of the five business days preceding the date of declaration of such dividends by the Bank at the 2015 annual general meeting (being June 17, 2016, inclusive) as announced by the People's Bank of China. The register of members of the Bank will be closed from Thursday, June 23, 2016 to Thursday, June 30, 2016 (both days inclusive), during such period no transfer of domestic shares or H Shares will be registered. In order to be entitled to the dividend payment, holders of H shares of the Bank who have not registered the related transfer documents are required to lodge the transfer documents together with the relevant share certificates with the Bank's H Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong by no later than 4:30 p.m. on Wednesday, June 22, 2016.

The Board of the Bank proposed to distribute the 2015 final dividends on Friday, July 22, 2016. If there are any expected changes to the dividend payment date, an announcement will be published.

The cash dividends and ratios of cash dividends to profit for the year of the Bank for the past three years are as follows:

| (All amounts expressed in millions of RMB |  |  |  |
| :--- | ---: | ---: | ---: |
| except percentages, unless otherwise stated) | 2014 | 2013 | 2012 |
|  |  |  |  |
| Cash dividend (tax inclusive) | 735.82 | 605.97 | 141.44 |
| As a percentage of profit for the year | $26.03 \%$ | $26.02 \%$ | $7.35 \%$ |

### 5.6 Annual General Meeting of 2015 and Closure of Register of Members

The Bank's 2015 annual general meeting will be held on Friday, June 17, 2016. In order to determine the holders of H Shares who are eligible to attend and vote at the annual general meeting, the register of members of the Bank will be closed from Tuesday, May 17, 2016 to Friday, June 17, 2016 (both days inclusive), and during such period no transfer of shares will be registered. Holders of H Shares of the Bank who wish to attend and vote at the 2015 annual general meeting must lodge all transfer documents accompanied by the relevant share certificates with the Bank's H Share Registrar, Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong no later than 4:30 p.m. on Monday, May 16, 2016.

## 5．7 Purchase，Sale and Redemption of Listed Securities of the Bank

During the Reporting Period，the Bank had not purchased，sold or redeemed any listed securities of the Bank．

## 5．8 Issue of H Shares under Specific Mandate

On June 24，2015，the Bank entered into subscription agreements with Shanghai Automobile Industry（Group）Company or a subsidiary procured by it to subscribe for the New H Shares（＂SAIC Subscribers＂），Shanghai Shimao Co．，Ltd．and Shanghai Shimao Investment Management Consultancy（Hong Kong）Company Limited（上海世貿股份投資管理顧問（香港）有限公司）（＂Shimao Subscribers＂），Fude Sino Life Insurance Co．，Ltd．（＂Sino Life＂），National Holdings Group Company Limited（國民控股集團有限公司）（＂National Holdings＂）and Zhongrong International Trust Co．， Ltd．（中融國際信託有限公司）（＂Zhongrong International＂，together with SAIC Subscribers，Shimao Subscribers，Sino Life and National Holdings，collectively the ＂Placees＂）under a specific mandate，pursuant to which the Bank has conditionally agreed to allot and issue and the Placees have conditionally agreed to subscribe for an aggregate of $810,000,000$ New H Shares at a subscription price of HK $\$ 7.65$ per New H Share（the＂Placing＂）．The resolution in relation to the Placing and the specific mandate was approved at the first extraordinary general meeting of 2015，domestic shareholders＇class meeting and H shareholders＇class meeting of the Bank held on August 11，2015．Subsequently，as the proposed subscription by Shimao Subscribers has not been approved by the relevant regulatory authorities，each of National Holdings and Zhongrong International did not have sufficient available funds to complete the proposed subscription by the completion date of the Placing，the proposed Placing to Shimao Subscribers，National Holdings and Zhongrong International did not take place． On December 23，2015，an aggregate of 421，827，300 New H Shares were allotted by the Bank to SAIC Subscribers and Sino Life for a gross proceeds of HK $\$ 3,226,978,845.00$ ， the details of which are set out in the announcements of the Bank dated June 24，2015， August 11，2015，December 11， 2015 and December 23， 2015 and the circular dated July 23， 2015.

## 5．9 Review of Annual Results of 2015

The 2015 financial statements prepared in accordance with the IFRSs have been audited by PricewaterhouseCoopers in accordance with International Standards on Auditing．

The Board and the audit committee of the Board have reviewed and confirmed the Annual Results of the Bank．

BANK OF CHONGQING CO., LTD.
STATEMENTS OF COMPREHENSIVE INCOME
(All amounts expressed in thousands of RMB unless otherwise stated)

|  | 2015 | 2014 |
| :---: | :---: | :---: |
| Interest income Interest expense | $\begin{aligned} & \mathbf{1 5 , 5 0 7 , 6 1 0} \\ & (8,505,537) \end{aligned}$ | $\begin{aligned} & 13,236,153 \\ & (7,004,455) \end{aligned}$ |
| Net interest income | 7,002,073 | 6,231,698 |
| Fee and commission income Fee and commission expense | $\begin{array}{r} 1,589,399 \\ (77,346) \\ \hline \end{array}$ | $\begin{aligned} & 974,857 \\ & (66,011) \end{aligned}$ |
| Net fee and commission income | 1,512,053 | 908,846 |
| Net trading gains | 23,769 | 160,189 |
| Net (losses)/gains on investment securities | $(10,243)$ | 150,637 |
| Other operating income | 64,929 | 31,740 |
| Operating income | 8,592,581 | 7,483,110 |
| Operating expenses | $(3,190,171)$ | $(2,805,275)$ |
| Impairment losses | $(1,135,300)$ | $(889,566)$ |
| Operating profit | 4,267,110 | 3,788,269 |
| Share of profit of an associate | 2,809 | 2,035 |
| Profit before income tax | 4,269,919 | 3,790,304 |
| Income tax expense | $(1,099,858)$ | $(963,161)$ |
| Net profit | 3,170,061 | 2,827,143 |
| Net profit for the year attributable to shareholders of the Bank | 3,170,061 | 2,827,143 |
| Earnings per share for profit attributable to the shareholders of the Bank (expressed in RMB per share) - basic and diluted | 1.17 | 1.05 |

BANK OF CHONGQING CO., LTD.
STATEMENTS OF COMPREHENSIVE INCOME (CONTINUED)
(All amounts expressed in thousands of RMB unless otherwise stated)

|  | 2015 | 2014 |
| :---: | :---: | :---: |
| Net profit for the year attributable to shareholders of the Bank | 3,170,061 | 2,827,143 |
| Other comprehensive income |  |  |
| Items that may be reclassified subsequently to profit or loss |  |  |
| Available-for-sale ('AFS') securities changes in fair value recorded in equity | 400,480 | 271,884 |
| Less: Related income tax impact | $(100,120)$ | $(67,971)$ |
| Subtotal | 300,360 | 203,913 |
| Item that will not be reclassified subsequently to profit or loss |  |  |
| Surplus on remeasurement of retirement benefits | $(3,292)$ | $(1,777)$ |
| Less: Related income tax impact | 823 | 444 |
| Subtotal | $(2,469)$ | $(1,333)$ |
| Total other comprehensive income, net of tax | 297,891 | 202,580 |
| Total comprehensive income for the year attributable to shareholders of the Bank | 3,467,952 | 3,029,723 |
| Dividends |  |  |
| Dividends declared during the year | 735,822 | 605,971 |

BANK OF CHONGQING CO., LTD. STATEMENTS OF FINANCIAL POSITION
(All amounts expressed in thousands of RMB unless otherwise stated)
As at 31 December
20152014

## ASSETS

Cash and balances with central bank
Due from other banks and financial institutions
Financial assets at fair value through profit or loss
Loans and advances to customers
38,201,369
35,699,093
45,856,556 54,409,453
2,312,586
4,798,210
121,816,452 104,114,756
Investment securities

- Loans and receivables
- Available-for-sale ('AFS')
- Held-to-maturity ('HTM')

Investment in an associate
Property, plant and equipment
Deferred income tax assets
Other assets
Total assets
LIABILITIES
73,008,214 53,388,377
18,970,967 10,293,703
13,816,724 7,297,640
29,214
2,627,007

$$
26,405
$$

Due to other banks and financial institutions
505,920
2,396,654
2,662,978
319,807,987
274,531,145

Customer deposits
Other liabilities
Current tax liabilities
Debt securities issued
Total liabilities

| $\mathbf{7 3 , 2 3 5 , 5 5 5}$ | $81,635,724$ |
| ---: | ---: |
| $\mathbf{1 9 9 , 2 9 8 , 7 0 5}$ | $167,932,436$ |
| $\mathbf{7 , 2 1 8 , 0 0 1}$ | $5,056,289$ |
| $\mathbf{2 7 1 , 9 8 9}$ | 218,597 |
| $\mathbf{1 8 , 4 9 0 , 7 4 2}$ | $3,785,076$ |

298,514,992 $\quad 258,628,122$
EQUITY
Capital and reserves attributable to the Bank's
shareholders

| Share capital | $\mathbf{3 , 1 2 7 , 0 5 5}$ | $2,705,228$ |
| :--- | ---: | ---: |
| Capital surplus | $\mathbf{4 , 6 8 0 , 6 3 8}$ | $2,444,623$ |
| Other reserves | $\mathbf{5 , 3 3 7 , 2 9 9}$ | $3,798,252$ |
| Retained earnings | $\mathbf{8 , 1 4 8 , 0 0 3}$ | $6,954,920$ |

## Total equity

Total liabilities and equity
319,807,987 274,531,145

BANK OF CHONGQING CO., LTD.
STATEMENTS OF CHANGES IN EQUITY
(All amounts expressed in thousands of RMB unless otherwise stated)

|  |  |  | 0ther reserves |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Share capital | Capital surplus | Surplus reserve | General reserve | Revaluation reserve for AFS securities | Surplus on remeasurement of retirement benefits | Retained earnings | Total |
| Balance at 1 January 2015 | 2,705,228 | 2,444,623 | 1,205,208 | 2,502,432 | 90,370 | 242 | 6,954,920 | 15,903,023 |
| Net profit for the year | - | - | - | - | - | - | 3,170,061 | 3,170,061 |
| Changes taken to other comprehensive income | - | - | - | - | 300,360 | $(2,469)$ | - | 297,891 |
| Total comprehensive income | - | - | - | - | 300,360 | $(2,469)$ | 3,170,061 | 3,467,952 |
| Shares issued | 421,827 | 2,236,015 | - | - | - | - | - | 2,657,442 |
| Dividends | - | - | - | - | - | - | $(735,822)$ | $(735,822)$ |
| Transfer to other reserves | - | - | 317,006 | 924,150 | - | - | $(1,241,156)$ | - |
| Balance at 31 December 2015 | 3,127,055 | 4,680,638 | 1,522,214 | 3,426,582 | 390,730 | $(2,227)$ | 8,148,003 | 21,292,995 |
| Balance at 1 January 2014 | 2,705,228 | 2,444,623 | 922,494 | 1,843,080 | $(113,543)$ | 1,575 | 5,675,814 | 13,479,271 |
| Net profit for the year | - | - | - | - | - | - | 2,827,143 | 2,827,143 |
| Changes taken to other comprehensive income | - | - | - | - | 203,913 | $(1,333)$ | - | 202,580 |
| Total comprehensive income | - | - | - | - | 203,913 | $(1,333)$ | 2,827,143 | 3,029,723 |
| Shares issued | - | - | - | - | - | - | - | - |
| Dividends | - | - | - | - | - | - | $(605,971)$ | $(605,971)$ |
| Transfer to other reserves | - | - | 282,714 | 659,352 | - | - | $(942,066)$ | - |
| Balance at 31 December 2014 | 2,705,228 | 2,444,623 | 1,205,208 | 2,502,432 | 90,370 | 242 | 6,954,920 | 15,903,023 |

BANK OF CHONGQING CO., LTD. STATEMENTS OF CASH FLOWS
(All amounts expressed in thousands of RMB unless otherwise stated)
2015
2014

## Cash flows from operating activities:

Profit before income tax
4,269,919 3,790,304
Adjustments:
Depreciation and amortisation
153,333 136,803
Impairment losses on loans
Impairment losses on other assets
Net gains on disposal of property, plant and equipment
Net losses/(gains) on de-recognition of investment securities
Share of results of an associate
Interest income arising from investment securities
Interest expense arising from debt securities issued

Net increase in operating assets:
Net decrease/(increase) in restricted deposit balances with central bank

241,667
$(3,334,802)$
Net (increase)/decrease in due from and placements to banks and other financial institutions
$(844,209)$
829,532
Net decrease/(increase) in financial assets held under resale agreements

13,016,520
$(25,102,735)$
Net increase in loans and advances to customers
$(18,320,535)$
$(16,210,817)$
Net increase in other operating assets
$(1,284,724)$
$(13,157)$
Net increase in operating liabilities:
Net increase in borrowings from central bank
668,672
459,880
Net increase in due to and placements from banks and other financial institutions

263,919 20,373,828
Net (decrease)/increase in financial assets sold under repurchase agreements
Net increase in customer deposits
Net increase in other operating liabilities
Income tax paid
(9,332,760) 27,052,444
31,366,270 19,131,391
2,103,780
2,359,355
(1,334,741)
$(999,787)$
Net cash inflows from operating activities

BANK OF CHONGQING CO., LTD. STATEMENTS OF CASH FLOWS (CONTINUED)
(All amounts expressed in thousands of RMB unless otherwise stated)
2015
2014
Cash flows from investing activities:

| Dividends received | $\mathbf{1 4 , 8 0 9}$ | 10,000 |
| :--- | ---: | ---: |
| Proceeds from disposal of property and equipment, <br> intangible assets and other long-term assets | $\mathbf{2 4 , 5 5 9}$ | 4,918 |
| Purchase of property and equipment, intangible assets and |  | $(\mathbf{( 3 9 6 , 4 3 3 )}$ |
| other long-term assets | $\mathbf{1 8 1 , 2 5 7 , 1 0 3}$ | $101,535,297)$ |
| Proceeds from sale and redemption of investments | $\underline{(207,558,874)}$ | $(127,465,628)$ |
| Purchase of investment securities |  |  |

Net cash outflows from investing activities
$(\mathbf{2 6 , 6 5 8}, \mathbf{8 3 6}) \quad(26,387,110)$
Cash flows from financing activities:
Proceeds from issuance of shares
Proceeds from issuance of inter-bank certificates of deposit
Cash paid to redeem the debt securities issued
Interest paid in relation to debt securities issued
Dividend paid to shareholders of the Bank
2,657,843
21,040,847
$(6,500,000) \quad(1,000,000)$
$(197,800) \quad(70,654)$

Net cash inflows/(outflows) from financing activities
$(735,822)$
$(605,157)$
$16,265,068$
$(1,675,811)$

Effect of exchange rate changes on cash and cash equivalents $\qquad$
$(6,804)$
Net increase/(decrease) in cash and cash equivalents
6,363,357
$(2,465,669)$
Cash and cash equivalents at beginning of the year
$11,754,912 \quad 14,220,581$
Cash and cash equivalents at end of the year
$\mathbf{1 8 , 1 1 8 , 2 6 9} \xlongequal{11,754,912}$

## BANK OF CHONGQING CO., LTD. NOTES TO THE FINANCIAL STATEMENTS

## (All amounts expressed in thousands of RMB unless otherwise stated)

## 1 BASIS OF PRESENTATION

The financial statements of the Bank have been prepared in accordance with the International Financial Reporting Standards ('IFRS') and disclosure requirements of the Hong Kong Companies Ordinance and the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited.

The financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets, and financial assets and financial liabilities at fair value through profit or loss.

The requirements of Part 9 "Accounts and Audit" of the new Hong Kong Companies Ordinance (Cap. 622) come into operation during the financial year, as a result, there are changes to presentation and disclosures of certain information in the financial statements. The adoption of these new standards and amendments does not have a significant impact on the operating results, comprehensive income, or financial position of the Bank.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgment in the process of applying the Bank's accounting policies. The areas involving a high degree of judgment or of great complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note.

A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2015 and have not been applied in preparing these financial statements. None of these is expected to have a significant effect on the financial statements of the Bank, except the following set out below:

IFRS 9, 'Financial instruments', addresses the classification, measurement and recognition of financial assets and financial liabilities. The complete version of IFRS 9 was issued in July 2014. It replaces the guidance in IAS 39 that relates to the classification and measurement of financial instruments. IFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortised cost, fair value through other comprehensive income and fair value through profit and loss. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are required to be measured at fair value through profit or loss with the irrevocable option at inception to present changes in fair value in other comprehensive income not recycling. There is now a new expected credit losses model that replaces the incurred loss impairment model used in IAS 39. For financial liabilities there were no changes to classification and measurement except for the recognition of changes in own credit risk in other comprehensive income, for liabilities designated at fair value through profit or loss. IFRS 9 relaxes the requirements for hedge effectiveness by replacing the bright line hedge effectiveness tests. It requires an economic relationship between the hedged item and hedging instrument and for the 'hedged ratio' to be the same as the one management actually use for risk management purposes.

Contemporaneous documentation is still required but is different to that currently prepared under IAS 39. The standard is effective for accounting periods beginning on or after 1 January 2018. Early adoption is permitted. The Bank is assessing the impact of IFRS 9 on the financial statements.

IFRS 15, 'Revenue from contracts with customers' deals with revenue recognition and establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. Revenue is recognised when a customer obtains control of a good or service and thus has the ability to direct the use and obtain the benefits from the good or service. The standard replaces IAS 18 'Revenue' and IAS 11 'Construction contracts' and related interpretations. IFRS 15 is effective for annual periods beginning on or after 1 January 2018 and earlier application is permitted. The Bank is assessing the impact of IFRS 15.

IFRS 16, 'Leases' addresses the definition of a lease, recognition and measurement of leases and establishes principles for reporting useful information to users of financial statements about the leasing activities of both lessees and lessors. A key change arising from IFRS 16 is that most operating leases will be accounted for on balance sheet for lessees. The standard replaces IAS 17 'Leases', and related interpretations. The standard is effective for annual periods beginning on or after 1 January 2019 and earlier application is permitted subject to the entity adopting IFRS 15 'Revenue from contracts with customers' at the same time. The Bank is currently assessing the impact of IFRS 16.

There are no other IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the Bank.

## 2 NET INTEREST INCOME

(All amounts expressed in thousands of RMB unless otherwise stated)

|  | 2015 | 2014 |
| :---: | :---: | :---: |
| Interest income |  |  |
| Balances with central bank | 494,110 | 484,995 |
| Due from other banks and financial institutions | 1,712,037 | 1,754,712 |
| Loans and advances to customers | 7,545,665 | 7,173,596 |
| Investment securities | 5,561,218 | 3,481,119 |
| Financial assets at fair value through profit or loss | 194,580 | 341,731 |
|  | 15,507,610 | 13,236,153 |
| Interest expense |  |  |
| Due to other banks and financial institutions | $(3,139,322)$ | (2,380,842) |
| Customer deposits | $(5,003,513)$ | $(4,405,190)$ |
| Debt securities issued | $(362,702)$ | $(218,423)$ |
|  | $(8,505,537)$ | (7,004,455) |
| Net interest income | 7,002,073 | 6,231,698 |
|  | 2015 | 2014 |
| Interest income accrued on loans and advances to customers individually impaired | 59,493 | 28,975 |

(All amounts expressed in thousands of RMB unless otherwise stated)

## Fee and commission income

Commission income from financial advisory and consulting services

249,944
329,436
Commission income from wealth management agency service 436,537 230,612
Commission income from custodian service
613,009
214,271
Commission income from bank card services
171,072
111,007
Commission income from credit commitments
54,251
45,313
Commission income from settlement and agency services
64,586

1,589,399
974,857

## Fee and commission expense

Commission expense from settlement and agency services

$$
\begin{equation*}
(50,107) \tag{43,792}
\end{equation*}
$$

Commission expense from bank card services
$(17,022)$
$(14,781)$
Other commission expense
$(10,217)$
$(7,438)$
$(77,346)$

Net fee and commission income

| 1,512,053 | 908,846 |
| :---: | :---: |

## 4 NET TRADING GAINS/(LOSSES)

(All amounts expressed in thousands of RMB unless otherwise stated)

|  | $\mathbf{2 0 1 5}$ | 2014 |
| :--- | ---: | ---: |
| Foreign exchange | $\mathbf{2 3 , 9 0 1}$ | 23,825 |
| Interest rate instruments | $\mathbf{( 1 3 2 )}$ | 136,364 |
|  |  | $\mathbf{2 3 , 7 6 9}$ |

Net gains/(losses) on foreign exchange mainly include gains and losses from the retranslation of foreign currency monetary assets and liabilities into Renminbi and gains and losses from purchase of foreign currency spot.

The retranslation of foreign currency monetary assets and liabilities amounted to income of RMB15,355 thousand, losses of RMB12,274 thousand for the years ended 31 December 2015 and 2014.

Net gains/(losses) on interest rate instruments mainly include gains or losses generating from the fair value adjustment of the trading securities.

OTHER OPERATING INCOME
(All amounts expressed in thousands of RMB unless otherwise stated)

|  | $\mathbf{2 0 1 5}$ | 2014 |
| :--- | ---: | ---: |
| Profit on sale property, plant and equipment | $\mathbf{9 2 5}$ | 1,171 |
| Profit on sale of foreclosed assets and other assets | - | 4,555 |
| Dividend income from unlisted available-for-sale investments | $\mathbf{1 4 , 8 0 9}$ | 12,589 |
| Government grants (i) | $\mathbf{3 6 , 1 0 1}$ | 4,821 |
| Rental income from investment property | $\mathbf{1 , 1 3 9}$ | 1,484 |
| Income from dormant account | $\mathbf{6 1 7}$ | 1,531 |
| Other miscellaneous income (ii) | $\mathbf{1 1 , 3 3 8}$ | 5,589 |
|  | $\mathbf{6 4 , 9 2 9}$ | 31,740 |

(i) Government grants

Government grant in 2014 was rewarded for financial interaction/support by Finance Bureau: RMB3,433 thousand, and subsidies and incentives for the social security center, industrial and commercial administrative bureau, Liupanshui people's government.

The government grants of 2015 mainly included bonus of incremental agricultural loans, financial incentives and subsidies of loans to Ecological Development Area which in northeast and southeast Chongqing, bonus of Financial Services Office and so on.
(ii) Other miscellaneous income mainly comprises cashier surplus, compensation on breach of contract, charge for cost of debit card etc.

## 6 OPERATING EXPENSES

(All amounts expressed in thousands of RMB unless otherwise stated)

|  | $\mathbf{2 0 1 5}$ | 2014 |
| :--- | ---: | ---: |
| Staff costs (including directors and supervisors' emoluments) | $\mathbf{1 , 6 2 6 , 1 2 0}$ | $1,324,089$ |
| General and administrative expenses | $\mathbf{7 3 1 , 5 7 7}$ | 734,708 |
| Business tax and surcharges | $\mathbf{5 5 3 , 1 1 0}$ | 483,663 |
| Depreciation of property, plant and equipment | $\mathbf{1 0 8 , 2 7 2}$ | 93,620 |
| Amortization of intangible assets | $\mathbf{1 9 , 6 7 3}$ | 17,392 |
| Amortization of land use rights | $\mathbf{4 , 8 6 3}$ | 4,863 |
| Depreciation of investment properties | $\mathbf{3 1 8}$ | 235 |
| Amortization of long-term prepaid expenses | $\mathbf{2 0 , 2 0 7}$ | 20,693 |
| Rental expenses | $\mathbf{7 7 , 6 4 8}$ | 88,859 |
| Professional fees | $\mathbf{2 9 , 2 5}$ | 16,393 |
| Auditors' remuneration | $\mathbf{3 , 3 0 0}$ | $\mathbf{3 8 6}$ |
| - Audit services | $\mathbf{7 , 9 0 0}$ | 2,800 |
| - Non-audit services | $\mathbf{7 , 5 7 2}$ | 144 |
| Donations | $\mathbf{3 , 7 2 0}$ |  |
| Others | $\mathbf{3 , 1 9 0 , 1 7 1}$ | 12,096 |
|  | $2,805,275$ |  |

7 STAFF COSTS (INCLUDING DIRECTORS AND SUPERVISORS' EMOLUMENTS)
(All amounts expressed in thousands of RMB unless otherwise stated)

|  | $\mathbf{2 0 1 5}$ | 2014 |
| :--- | ---: | ---: |
| Salaries and bonuses | $\mathbf{1 , 2 2 3 , 2 1 9}$ | 956,556 |
| Pension costs | $\mathbf{1 4 0 , 6 9 0}$ | 127,313 |
| Housing benefits and subsidies | $\mathbf{7 7 , 5 2 4}$ | 61,780 |
| Labor union and staff education expenses | $\mathbf{3 2 , 1 2 8}$ | 27,336 |
| Other social security and benefit costs | $\mathbf{1 5 2 , 5 5 9}$ | 151,104 |
| Total | $\mathbf{1 , 6 2 6 , 1 2 0}$ | $1,324,089$ |

## 8 IMPAIRMENT LOSSES

(All amounts expressed in thousands of RMB unless otherwise stated)

|  | $\mathbf{2 0 1 5}$ | 2014 |
| :--- | ---: | ---: |
| Loans and advances to customers | $\mathbf{4 2 0 , 0 1 2}$ | 321,838 |
| - Collectively assessed | $\mathbf{5 9 3 , 4 0 7}$ | 410,185 |
| - Individually assessed | $\mathbf{1 1 7 , 1 1 4}$ | 154,172 |
| Loans and receivables | $\mathbf{4 , 7 6 7}$ | 3,371 |
| Others | $\mathbf{1 , 1 3 5 , 3 0 0}$ | 889,566 |
|  |  |  |

## 9 INCOME TAX EXPENSE

(All amounts expressed in thousands of RMB unless otherwise stated)

|  | $\mathbf{2 0 1 5}$ | 2014 |
| :--- | ---: | ---: |
| Current income tax | $\mathbf{1 , 3 8 8 , 1 3 3}$ | $1,043,246$ |
| Deferred income tax | $(80,085)$ |  |

Current income tax is calculated at $25 \%$ for each of the relevant year on the estimated assessable profit of the Bank for the respective year.
(All amounts expressed in thousands of RMB unless otherwise stated)
The difference between the actual income tax charge in the profit or loss and the amounts which would result from applying the enacted tax rate $25 \%$ (2014: 25\%), to profit before income tax can be reconciled as follows:

|  | $\mathbf{2 0 1 5}$ | 2014 |
| :--- | ---: | :---: |
| Profit before income tax | $\mathbf{4 , 2 6 9 , 9 1 9}$ | $3,790,304$ |
| Tax calculated at a tax rate of $25 \%$ | $\mathbf{1 , 0 6 7 , 4 8 0}$ | 947,576 |
| Tax effect arising from income not subject to tax ${ }^{(\text {(a) }}$ | $\mathbf{( 5 7 , 0 4 9 )}$ | $(49,332)$ |
| Tax effect of expenses that are not deductible for tax purposes ${ }^{(b)}$ | $\mathbf{9 1 , 0 1 4}$ | 66,082 |
| Tax filing differences for previous years | $\mathbf{( 1 , 5 8 7 )}$ | $(1,165)$ |
| Income tax expense | $\mathbf{1 , 0 9 9 , 8 5 8}$ | $\mathbf{9 6 3 , 1 6 1}$ |

(a) The income not subject to tax mainly represents interest income arising from treasury bonds, which is income tax free in accordance with the PRC tax regulation.
(b) The expenses that are not tax deductible for tax purposes mainly represent certain expenditure, such as entertainment expenses etc., which exceed the tax deduction limits pursuant to PRC Law on corporate income tax.

## 10 BASIC AND DILUTED EARNINGS PER SHARE

(All amounts expressed in thousands of RMB unless otherwise stated)
(a) Basic earnings per share are calculated by dividing the net profit for the year attributable to shareholders of the Bank by the weighted average number of ordinary shares in issue during the year.

Net profit attributable to shareholders of the Bank (in thousands of RMB)

(b) Diluted earnings per share

For the years ended 31 December 2015 and 2014, there were no potential diluted ordinary shares, so the diluted earnings per share were the same as the basic earnings per share.
(All amounts expressed in thousands of RMB unless otherwise stated)

|  | As at 31 December 2015 | 2014 |
| :---: | :---: | :---: |
| Investment securities - loans and receivables |  |  |
| Debt securities - at amortised cost |  |  |
| - Unlisted |  |  |
| - Trust scheme ${ }^{(1)}$ | 50,160,905 | 35,989,622 |
| - Wealth management product purchased from financial institutions | 4,308,582 | 2,718,927 |
| - Directional asset management plan ${ }^{(2)}$ | 13,516,686 | 14,737,000 |
| - Commercial acceptance bill purchased under resale agreements | 4,306,545 | - |
| - Local government bond | 958,900 | - |
| - Asset-Backed Security | 27,882 | 97,000 |
| Impairment | $(271,286)$ | $(154,172)$ |
| Loans and receivables - Total | 73,008,214 | 53,388,377 |
| Investment securities - available-for-sale |  |  |
| Debt securities - at fair value |  |  |
| - Listed outside Hong Kong | 8,006,306 | 4,137,372 |
| - Unlisted | 10,472,231 | 5,865,195 |
| Debt securities | 18,478,537 | 10,002,567 |
| Equity securities - at fair value |  |  |
| Equity securities | 492,416 | 291,122 |
| Others | 14 | 14 |
| Available-for-sale - Total | 18,970,967 | 10,293,703 |
| Investment securities - held-to-maturity |  |  |
| Debt securities-at amortized cost |  |  |
| - Listed outside Hong Kong | 4,457,687 | 4,708,824 |
| - Unlisted | 9,359,037 | 2,588,816 |
| Held-to-maturity - Total | 13,816,724 | 7,297,640 |

## 11 INVESTMENT SECURITIES (CONTINUED)

(All amounts expressed in thousands of RMB unless otherwise stated)
Investment securities' impairment movement:

|  | Loans and receivables | Available for sale financial assets | Held-to-maturity investments | Total |
| :---: | :---: | :---: | :---: | :---: |
| As at 1 January 2015 | 154,172 | - | - | 154,172 |
| Charge for the year | 122,246 | - | - | 122,246 |
| Reversal of the Year | $(5,132)$ | - | - | $(5,132)$ |
| As at 31 December 2015 | 271,286 | - | - | 271,286 |

Investment securities are analysed by issuer as follows:

|  | As at 31 December |  |
| :---: | :---: | :---: |
| Investment Securities - loans and receivables |  |  |
| - Trust company | 50,188,787 | 36,086,622 |
| - Securities company | 13,411,717 | 14,737,000 |
| - Commercial bank | 8,615,127 | 2,718,927 |
| - Asset management company | 104,969 | - |
| - Government | 958,900 | - |
| Impairment | $(271,286)$ | (154,172) |
|  | 73,008,214 | 53,388,377 |
| Investment Securities - available-for-sale |  |  |
| - Political bank | 3,079,089 | 3,028,110 |
| - Corporate entity | 15,140,594 | 5,544,606 |
| - Commercial bank | 70,611 | 709,851 |
| - Trust company | 188,243 | 720,000 |
| - Equity Investment at fair value | 492,416 | 291,122 |
| - Others | 14 | 14 |
|  | 18,970,967 | 10,293,703 |
| Investment Securities - held-to-maturity |  |  |
| - Government | 10,515,099 | 5,051,655 |
| - Political bank | 2,835,625 | 1,779,985 |
| - Commercial bank | 420,000 | 420,000 |
| - Corporate entity | 46,000 | 46,000 |
|  | 13,816,724 | 7,297,640 |

## 11 INVESTMENT SECURITIES (CONTINUED)

(All amounts expressed in thousands of RMB unless otherwise stated)
(1) The trust schemes:

|  | As at 31 December 2015 | 2014 |
| :---: | :---: | :---: |
| The trust schemes purchased from trust company |  |  |
| - guaranteed by other bank | 2,248,800 | 4,724,400 |
| - guaranteed by guarantee company | 2,731,000 | 4,518,900 |
| - pledged by certificates of deposit | 11,110,400 | 5,545,700 |
| - collatered by properties | 22,725,705 | 9,354,632 |
| - guaranteed by third-party company | 1,874,000 | 2,463,490 |
| Subtotal | 40,689,905 | 26,607,122 |
| The trust schemes purchased from commercial bank |  |  |
| - guaranteed by other bank | 9,471,000 | 9,142,500 |
| - guaranteed by guarantee company | - | 240,000 |
| Subtotal | 9,471,000 | 9,382,500 |
| Total | 50,160,905 | 35,989,622 |

## 11 INVESTMENT SECURITIES (CONTINUED)

(All amounts expressed in thousands of RMB unless otherwise stated)
(2) The directional asset management plans:

|  | As at 31 December 2015 | 2014 |
| :---: | :---: | :---: |
| The asset management plan purchased from securities company |  |  |
| - guaranteed by other bank | 2,727,000 | 12,172,000 |
| - guaranteed by guarantee company | 120,000 | 140,000 |
| - pledged by certificates of deposit | 2,811,212 | - |
| - collatered by properties | 580,000 | - |
| - guaranteed by third-party company | 864,000 | 425,000 |
| - credit guarantee | 423,025 | - |
| Subtotal | 7,525,237 | 12,737,000 |
| The asset management plan purchased from commercial bank |  |  |
| - guaranteed by other bank | 5,886,480 | 2,000,000 |
| Subtotal | 5,886,480 | 2,000,000 |
| The asset management plan purchased from asset management company - guaranteed by fund company | 104,969 | - |
| Subtotal | 104,969 | - |
| Total | 13,516,686 | 14,737,000 |

Net (losses)/gains on investment securities include:

|  | 2015 | 2014 |
| :---: | :---: | :---: |
| Net (losses)/gains arising from de-recognition of held-for-trading financial assets | $(11,591)$ | 67,294 |
| Net gains arising from de-recognition of available-for-sale financial assets | 1,348 | 83,343 |
|  | $(10,243)$ | 150,637 |


|  | $\begin{array}{r} \text { As at } 31 \\ 2015 \end{array}$ | 2014 |
| :---: | :---: | :---: |
| Balance at beginning of the year | 26,405 | 24,370 |
| Share of profit of an associate | 2,809 | 2,035 |
| Balance at end of the year | 29,214 | 26,405 |

In 5 May 2011, the Bank invested RMB22,000 thousand in establishment of Xingyi Wanfeng Village Bank Co., Ltd., accounting for $20 \%$ of the registered capital of RMB110,000 thousand.

Investment in an associate of the Bank are unlisted corporation's ordinary shares. Assets, liabilities, revenue and profit/(loss) of an associate are as follows:

| Place of |  |
| :--- | :--- | :--- |
| incorporation Assets Liabilities Revenue Profit | Interest <br> held |

As of/for the year ended
31 December 2015
Xingyi Wanfeng Village Bank Co., Ltd.*

As of/for the year ended
31 December 2014
Xingyi Wanfeng Village Bank Co., Ltd.*


* The English names of the associate represented the best efforts by management of the Bank in translating the Chinese name as the associate does not have an official English name.


## 13 FINANCIAL GUARANTEES AND CREDIT RELATED COMMITMENTS, OTHER COMMITMENTS AND CONTINGENT LIABILITIES

(All amounts expressed in thousands of RMB unless otherwise stated)

## Financial guarantees and credit related commitments

The following tables indicate the contractual amounts of the Bank's financial guarantees and credit related commitments which the Bank commits to extend to customers:

|  | As at 31 December <br> $\mathbf{2 0 1 5}$ |  |
| :--- | ---: | ---: |
|  |  | 2014 |
| Guarantees | $\mathbf{2 , 2 8 0 , 2 9 2}$ | 543,404 |
| Letters of credit | $\mathbf{1 , 2 1 3 , 9 6 8}$ | $1,711,865$ |
| Acceptances | $\mathbf{3 0 , 0 8 8 , 5 9 9}$ | $38,226,993$ |
| Other commitments with an original maturity of |  |  |
| - Under 1 year | $\mathbf{2 , 1 1 6 , 8 7 7}$ | $1,078,065$ |
|  |  | $\mathbf{3 5 , 6 9 9 , 7 3 6}$ |

13 FINANCIAL GUARANTEES AND CREDIT RELATED COMMITMENTS, OTHER COMMITMENTS AND CONTINGENT LIABILITIES (CONTINUED)
(All amounts expressed in thousands of RMB unless otherwise stated)

## Capital expenditure commitments

|  | $\begin{array}{r} \text { As at } 31 \\ 2015 \end{array}$ | 2014 |
| :---: | :---: | :---: |
| Contracted but not provided for: |  |  |
| - Capital expenditure commitments for buildings | 183,412 | 283,952 |
| - Acquisition of IT system | 57,826 | 66,633 |
|  | 241,238 | 350,585 |
| Authorized but not contracted for: |  |  |
| - Capital expenditure commitments for buildings | 139,025 | 203,716 |

## Operating lease commitments

Where the Bank is the lessee, the future minimum lease payments under non-cancellable operating leases in respect of buildings are as follows:

|  | As at 31 December |  |
| :---: | :---: | :---: |
|  | 2015 | 2014 |
| Not later than 1 year | 60,066 | 51,549 |
| Later than 1 year and not later than 5 years | 110,211 | 85,366 |
| Later than 5 years | 24,901 | 18,796 |
|  | 195,178 | 155,711 |

## Legal proceedings

Legal proceedings are initiated by third parties against the Bank as defendant. The Bank had one outstanding legal claim for loan of RMB6,000 thousand as at 31 December 2015 (2014: one outstanding legal claim for mortgage of RMB23,000 thousand). After consulting legal professionals, management of the Bank believes that at the current stage these legal proceedings and arbitrations will not have a material impact on the financial position or operations of the Bank.

## 14 DIVIDENDS

(All amounts expressed in thousands of RMB unless otherwise stated)

|  | $\mathbf{2 0 1 5}$ | 2014 |
| :--- | ---: | ---: |
| Dividend declared during the year | $\mathbf{7 3 5 , 8 2 2}$ | 605,971 |
| Dividend per share (in RMB yuan)(Based on prior year shares) |  | $\mathbf{0 . 2 7 2}$ |

Under PRC Company Law and the Bank's Articles of Association, the net profit after tax as reported in the PRC statutory financial statements can only be distributed as dividends after allowances for the following:
(i) Making up prior year's cumulative losses, if any;
(ii) Allocations to the non-distributable statutory accumulation reserve of $10 \%$ of the net profit of the Bank.

In accordance with the relevant regulations, after the Bank's initial public offering, the net profit after tax of the Bank for the purpose of profit distribution is deemed to be the lesser of (i) the retained profits determined in accordance with the China Accounting Standards and (ii) the retained profit determined in accordance with IFRS.

A dividend of RMB0.264 per share in respect of profit for the year ended 31 December 2015 (2014: RMB0.272 per share), amounting to a total dividend of RMB825,542 thousand based on the number of shares issued as at 31 December 2015, will be proposed for approval at the Annual General Meeting. These financial statements do not reflect this dividend payable in liabilities.

## 15 SEGMENT ANALYSIS

(All amounts expressed in thousands of RMB unless otherwise stated)

The Bank's operating segments are business units which provide different financial products and service and are engaged in different types of financial transactions. As different operating segments face different clients and counter parties supported by specific techniques and market strategies, they operate independently.

Corporate banking mainly provides corporate customers with financial products and services including deposits and loans.

Retailing banking mainly provides individual customers with financial products and services including deposits and loans.

Treasury mainly performs inter-bank lending and borrowing, bonds investment, re-purchasing and foreign currency transactions.

Unallocated classes of business perform the businesses not included in the above three segments or cannot be allocated with appropriate basis.
(All amounts expressed in thousands of RMB unless otherwise stated)

|  | Corporate Banking | For the year Retail Banking | ended 31 De <br> Treasury | cember 2015 <br> Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest income from external customers | 2,242,000 | 300,151 | 4,459,922 | - | 7,002,073 |
| Inter-segment net interest income/(expense) | 2,029,518 | 527,638 | $(2,557,156)$ | - | - |
| Net interest income | 4,271,518 | 827,789 | 1,902,766 | - | 7,002,073 |
| Net fee and commission income | 346,874 | 176,931 | 988,248 | - | 1,512,053 |
| Net trading income | - | - | 23,769 | - | 23,769 |
| Net losses on investment securities | - | - | $(10,243)$ | - | $(10,243)$ |
| Share of profit of an associate | - | - | 2,809 | - | 2,809 |
| Other operating income | 655 | 7,505 | 14,809 | 41,960 | 64,929 |
| Impairment losses | $(920,274)$ | $(93,145)$ | $(117,114)$ | $(4,767)$ | $(1,135,300)$ |
| Operating expense | $(1,713,171)$ | $(898,535)$ | $(566,389)$ | $(12,076)$ | $(3,190,171)$ |
| - Depreciation and amortization | $(82,342)$ | $(43,187)$ | $(27,223)$ | (581) | $(153,333)$ |
| - Others | $(1,630,829)$ | $(855,348)$ | $(539,166)$ | $(11,495)$ | $(3,036,838)$ |
| Profit before income tax | 1,985,602 | 20,545 | 2,238,655 | 25,117 | 4,269,919 |
|  |  |  | December 2015 |  |  |
| Capital expenditure | 148,122 | 55,097 | 192,582 | 632 | 396,433 |
| Segment assets | 119,491,853 | 44,447,139 | 155,358,361 | 510,634 | 319,807,987 |
| Segment liabilities | 165,895,183 | 42,314,118 | 90,304,091 | 1,600 | 298,514,992 |

(All amounts expressed in thousands of RMB unless otherwise stated)

|  | Corporate Banking | For the year <br> Retail <br> Banking | ended 31 Dec <br> Treasury | mber 2014 <br> Unallocated | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net Interest income from external customers | 2,089,251 | 679,154 | 3,463,293 | - | 6,231,698 |
| Inter-segment net interest income/(expense) | 2,130,299 | 493,782 | $(2,624,081)$ | - | - |
| Net interest income | 4,219,550 | 1,172,936 | 839,212 | - | 6,231,698 |
| Net fee and commission income | 742,196 | 166,650 | - | - | 908,846 |
| Net trading income | - | - | 160,189 | - | 160,189 |
| Net gains on investment securities | - | - | 150,637 | - | 150,637 |
| Share of profit of an associate | - | - | 2,035 | - | 2,035 |
| Other operating income | 5,366 | 3,378 | 12,589 | 10,407 | 31,740 |
| Impairment losses | $(459,757)$ | $(272,266)$ | $(154,172)$ | $(3,371)$ | $(889,566)$ |
| Operating expense | $(1,806,118)$ | $(613,970)$ | $(364,950)$ | $(20,237)$ | $(2,805,275)$ |
| - Depreciation and amortization | $(88,078)$ | $(29,941)$ | $(17,797)$ | (987) | $(136,803)$ |
| - Others | (1,718,040) | $(584,029)$ | $(347,153)$ | $(19,250)$ | $(2,668,472)$ |
| Profit before income tax | 2,701,237 | 456,728 | 645,540 | $(13,201)$ | 3,790,304 |
|  |  |  | December 201 | 4 |  |
| Capital expenditure | 189,321 | 56,333 | 225,489 | 554 | 471,697 |
| Segment assets | 110,186,011 | 32,786,014 | 131,236,323 | 322,797 | 274,531,145 |
| Segment liabilities | $(143,750,589)$ | $(28,811,408)$ | $(86,066,886)$ | 761 | $(258,628,122)$ |

## 7. RELEASE OF RESULTS ANNOUNCEMENT AND ANNUAL REPORT

This results announcement was published on the website of the Hong Kong Stock Exchange (www.hkexnews.hk) and the website of the Bank (www.cqcbank.com). The 2015 annual report prepared in accordance with the IFRSs will be released on the website of the Hong Kong Stock Exchange (www.hkexnews.hk) and the website of the Bank (www.cqcbank.com), and will be dispatched to the holders of H Shares of the Bank in due course.

This results announcement was prepared in both Chinese and English versions, where there is a discrepancy between the Chinese and English versions, the Chinese version shall prevail.

By order of the Board
Bank of Chongqing Co., Ltd.*
GAN Weimin
Chairman
Chongqing, the PRC, March 18, 2016
As of the date of this announcement, the Executive Directors of the Bank are Mr. GAN Weimin, Mr. RAN Hailing and Mr. ZHAN Wanghua; the Non-Executive Directors are Mr. WONG Hon Hing, Mr. DENG Yong, Ms. LV Wei and Mr. YANG Jun; and the Independent Non-Executive Directors are Mr. LI He, Mr. TO Koon Man Henry, Mr. KONG Xiangbin, Mr. WANG Pengguo and Dr. JIN Jingyu.

[^0]
[^0]:    * Bank of Chongqing Co., Ltd. is not an authorized institution within the meaning of the Banking Ordinance (Chapter 155 of Laws of Hong Kong), not subject to the supervision of the Hong Kong Monetary Authority, and not authorized to carry on banking and/or deposit-taking business in Hong Kong.

